

The PUBLISHERS' WEEKLY

THE AMERICAN BOOKTRADE JOURNAL

NEW YORK, MARCH 12, 1927

The Most Popular Authors of Fiction in the Post-War Period, 1919-1926

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THE high places occupied by Grey, Curwood, Kyne, Wright and Sabatini, who rank first, second, fifth, sixth and seventh respectively in the list of popular authors of the period, show clearly the preference of post-war fiction readers in America for the action story. With the exception of Wright, who has but four books to his credit, each of these authors owes his high rank, in part at least, to his literary fecundity. No single book by any one of these writers ranks above tenth in the list of popular novels of the period. Sinclair Lewis, Hutchinson, Lincoln and Edna Ferber are found among the first ten, each holding a distinctively characteristic place in the literary annals of the day. Their productions defy general classification, altho it is interesting to note that three of them have written of certain definitely localized phases of American life. Hutchinson and Sabatini are the only foreign authors of this upper ten.

Among the fifty-four authors listed below, there are twenty-two whose first appearance in the booksellers' lists has occurred since 1918. No one, either of these newcomers or of the earlier writers, stands out from among his fellows with distinct promise of such continued popularity as

Churchill enjoyed for years before the war. An examination of the scores of the individual books listed under each author's name will serve to show that few of them are maintaining the degree of popularity earlier won. Either fiction readers are scattering their favors more widely nowadays or else more authors are writing today whose books meet with popular approval. Whatever the cause, it would seem not unlikely that many radical changes in the ranking of fiction favorites may be looked for in the immediately coming years.

The records of more than thirty years show that no author has ever repeated so marked a success as that of "Main Street" or "If Winter Comes," but it would take only one book of the relative popularity of "Babbitt" or "This Freedom" to place either Lewis or Hutchinson at the head of the list. Kyne, Sabatini, Lincoln, Kathleen Norris and Oppenheim will doubtless continue to hold high rank, but present indications are that no one of these will forge far ahead of his present position. Wright is losing ground, and he has in recent years slowed up in production. It would seem probable that he will gradually drop behind as did his predecessor McCutcheon, who, in spite of continued publication, may no longer be ranked among fiction leaders.

Edna Ferber's rise to tenth place is the most striking feature of recent fiction records. Her "Show Boat" still ranked second in the December 1926 list, and should continue to add to its author's score for some months to come. An early repetition of this success will place this author in a position to challenge the leaders. Mary Roberts Rinehart's scores for individual books are very unequal. She has fallen from her former rank as the most popular woman author of fiction, but, as she is still in the prime of life and as her clever pen has lost none of its cunning, it is impossible to prophecy her future rank. In contrast with most of those who precede her in rank, she has failed to place a book a year in the lists. Another novel from her pen of the popularity of "The Breaking Point" however, would enable her to regain much of what she has lost.

They have a saying down in Texas that only fools and strangers prophesy about the weather. Perhaps this is equally true of prophecies about popularity in fiction. Long

years of study of these phenomena preclude any claim on the part of the writer to immunity as a stranger. Hence, lest his temerity should ultimately tend to assign him to a less desirable classification, he has endeavored to qualify the ventures of opinion given above.

In the compilation following, the data have been derived from the booksellers' reports published monthly in the *Publishers' Weekly*. The compiler has followed a system of his own in determining the scores of books and authors; but, as the system is uniform for the entire period, it may be accepted as a fair measure of comparative popularity. The fifty-four authors named in the list are given in order of popularity. The date following the author's name is that of his first appearance in the lists. The score for each book appearing in the lists since 1918 is given under each name, together with the total score for all books, which constitutes the index of popularity of the author. In addition the twenty-five most popular individual novels are listed.

The Most Popular Novels of the Post-War Period, 1919-1926

The twenty-five most popular novels of the post-war period are listed in order of rank below.

1—"Main Street"	Lewis	1920-22	10004
2—"If Winter Comes"	Hutchinson	1921-23	9924
3—"The Sheik"	Hull	1921-22	8860
4—"So Big"	Ferber	1924-25	8470
5—"Four Horsemen of the Apocalypse"	Blasco-Ibáñez	1919-20	6796
6—"Little French Girl"	Sedgwick	1924-25	6685
7—"Brimming Cup"	Canfield	1921-22	5647
8—"Gentlemen Prefer Blondes"	Loos	1926	5613
9—"Black Oxen"	Atherton	1923	5577
10—"Recreation of Brian Kent"	Wright	1919-20	5565
11—"Her Father's Daughter"	Porter, G. S.	1921-22	5431
12—"Soundings"	Gibbs, A. H.	1925-26	5306
13—"Simon Called Peter"	Keable	1922	5209
14—"Mysterious Rider"	Grey	1921	4891
15—"Private Life of Helen of Troy"	Erskine	1925-26	4752
16—"This Freedom"	Hutchinson	1922-23	4745
17—"Constant Nymph"	Kennedy	1925	4590
18—"Green Hat"	Arlen	1924-25	4458
19—"Breaking Point"	Rinehart	1922-23	4437
20—"Man of the Forest"	Grey	1920-21	4416
21—"Perennial Bachelor"	Parrish, A.	1925-26	4299
22—"Pride of Palomar"	Kyne	1921-22	4167
23—"Babbitt"	Lewis	1922-23	4152
24—"Mine with the Iron Door"	Wright	1923-24	3780
25—"Flaming Forest"	Curwood	1921-22	3727

The Most Popular Authors of Fiction in the Post-War Period, 1919-1926

1—Zane Grey (1912)

1919	"Desert of Wheat"	2357	
1920-21	"Man of the Forest"	4416	
1921	"Mysterious Rider"	4891	
1922	"To the Last Man"	2799	
1923	"Wanderer of Wasteland"	2916	
1924	"Call of the Canyon"	1833	
1925-26	"Vanishing American"	1335	
1925	"Thundering Herd"	1622	
1926	"Under the Tonto Rim"	239	22408

2—James Oliver Curwood (1915)

1919-20	"River's End"	2806	
1920-21	"Valley of Silent Men"	2893	
1921-22	"Flaming Forest"	3727	
1922-23	"Country Beyond"	3679	
1923-24	"Alaskan"	2780	
1924-25	"Gentleman of Courage"	2470	
1925	"Ancient Highway"	1567	
1926	"Black Hunter"	1215	21137

3—Sinclair Lewis (1920)

1920-22	"Main Street"	10004	
1922-23	"Babbitt"	4152	
1925	"Arrowsmith"	3565	
1926	"Mantrap"	1188	18909

4—A. S. M. Hutchinson (1913)

1921-23	"If Winter Comes"	9924	
1922-23	"This Freedom"	4745	
1925-26	"One Increasing Purpose"	2703	17372

5—Peter B. Kyne (1916)

1920-21	"Kindred of the Dust"	3445	
1921-22	"Pride of Palomar"	4167	
1922-23	"Cappy Ricks Retires"	1545	
1923-24	"Never the Twain Shall Meet"	2553	
1924-25	"Enchanted Hill"	2331	
1926	"Understanding Heart"	1529	15570

6—Harold Bell Wright (1907)

1919-20	"Recreation of Brian Kent"	5565	
1921	"Helen of the Old House"	3067	
1923-24	"Mine with the Iron Door"	3780	
1925	"Son of his Father"	1818	14230

7—Rafael Sabatini (1921)

1921-22	"Scaramouche"	1452	
1922-23	"Captain Blood"	2105	
1923	"Snare"	281	
1923	"Sea Hawk"	2275	
1923-24	"Fortune's Fool"	1291	
1924	"Mistress Wilding"	1680	
1924	"Bardelys the Magnificent"	811	
1924	"Historical Nights Entertainment"	123	
1924	"St. Martin's Summer"	597	
1925	"Carolinian"	1610	
1925	"Strolling Saint"	255	
1926	"Lion's Skin"	146	
1926	"Bellarion"	1197	13823

8—Joseph Lincoln (1904)

1919	"Shavings"	568	
1920	"Portygee"	2411	
1921	"Galusha the Magnificent"	2640	
1922-23	"Fair Harbor"	1615	
1923-24	"Doctor Nye"	2254	
1924-25	"Rugged Water"	1887	
1925-26	"Queer Judson"	954	
1926	"Big Mogul"	1104	13433

9—Gene Stratton Porter (1909)

1919	"Daughter of the Land"	1267	
1921-22	"Her Father's Daughter"	5431	
1923-24	"White Flag"	2658	
1925-26	"Keeper of the Bees"	3616	12972

10—Edna Ferber (1911)

1921	"Girls"	212	
1924-25	"So Big"	8470	
1926	"Show Boat"	3356	12038

11—Kathleen Norris (1912)

1920	"Sisters"	228	
1920-21	"Harriet and the Piper"	1710	
1921-22	"Beloved Woman"	1681	
1922	"Lucretia Lombard"	1080	
1922-23	"Certain People of Importance"	2366	
1923-24	"Butterfly"	852	
1924	"Callahans and Murphy"	103	
1924	"Rose of the World"	1116	
1925	"Little Ships"	1088	
1926	"Black Flemings"	1071	
1926	"Hildegard"	672	11967

12—E. Phillips	Oppenheim (1905)		
1920	"Box with Open Seals"	267	
1920	"Great Impersonation"	3045	
1920-21	"Devil's Paw"	500	
1921	"Jacob's Ladder"	898	
1921	"Profiteers"	1005	
1921	"Nobody's Man"	411	
1922	"Great Prince Shan"	1548	
1922	"Evil Shepherd"	248	
1923	"Seven Conundrums"	196	
1923	"Mystery Road"	630	
1924	"Wrath to Come"	1201	
1924	"Passionate Quest"	419	
1925	"Stolen Idols"	353	
1925	"Inevitable Millionaire"	645	
1926	"Golden Beast"	108	
1926	"Prodigals of Monte Carlo"	300	11774
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13—Mary Roberts Rinehart (1908)			
1919-20	"Dangerous Days"	3193	
1920	"Affinities"	383	
1920-21	"Poor Wise Man"	1801	
1921	"Sight Unseen and Confession"	100	
1921-22	"More Tish"	241	
1922-23	"Breaking Point"	4437	
1925	"Red Lamp"	1700	11185
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14—Edith Wharton (1902)			
1920-21	"Age of Innocence"	3536	
1922-23	"Glimpses of the Moon"	2935	
1923-24	"Son at the Front"	1415	
1924	"Old New York"	1018	
1925	"Mother's Recompense"	1908	10812
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15—Vicente Blasco-Ibáñez (1919)			
1919-20	"Four Horsemen of the Apocalypse"	6796	
1919-20	"Mare Nostrum"	1728	
1920	"Woman Triumphant"	1168	
1920	"Enemies of Women"	250	
1923	"Temptress"	198	10140
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16—Edith M. Hull (1921)			
1921-22	"Sheik"	8860	
1922	"Shadow of the East"	843	
1923	"Desert Healer"	283	
1925	"Sons of the Shiek"	152	10138
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17—Dorothy Canfield (1916)			
1921-22	"Brimming Cup"	5647	
1922-23	"Rough Hewn"	1745	
1924	"Home Maker"	1507	
1926	"Her Son's Wife"	1216	10115
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18—Ethel M. Dell (1913)

1919-20	"Lamp in the Desert"	2274	
1920	"Tidal Wave"	156	
1920-21	"Top of the World"	1882	
1921	"Rosa Mundi"	243	
1921	"Obstacle Race"	2243	
1922	"Charles Rex"	1074	
1923	"Tetherstones"	877	
1924	"Unknown Quantity"	465	
1926	"Man under Authority"	552	9766

19—John Galsworthy (1911)

1919	"Saint's Progress"	684	
1920	"Tatterdemalions"	183	
1920-21	"In Chancery"	430	
1921	"To Let"	776	
1924-25	"White Monkey"	3317	
1925-26	"Caravan"	1095	
1926	"Silver Spoon"	2645	9130

20—Booth Tarkington (1899)

1919	"Magnificent Ambersons"	1142	
1921	"Alice Adams"	2889	
1922	"Gentle Julia"	3005	
1924	"Midlander"	1615	
1925-26	"Women"	426	9077

21—Gertrude Atherton (1900)

1921	"Sisters-in-Law"	2431	
1922	"Sleeping Fires"	187	
1923	"Black Oxen"	5577	
1925	"Crystal Cup"	544	8739

22—Temple Bailey (1915)

1919	"Tin Soldier"	315	
1920-21	"Trumpeter Swan"	1245	
1923	"Dim Lantern"	3458	
1924	"Peacock Feathers"	1261	
1926	"Blue Window"	2108	8387

23—Robert Keable (1922)

1922	"Simon Called Peter"	5209	
1922	"Mother of All Living"	954	
1923	"Peradventure"	344	
1924	"Recompense"	1367	7874

24—Willa Cather (1922)			
1922-23	"One of Ours"	3244	
1923-24	"Lost Lady"	2000	
1925-26	"Professor's House"	2081	7325
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25—William J. Locke (1907)			
1920	"House of Balthazar"	1367	
1921	"Mountebank"	2022	
1922	"Tale of Triona"	711	
1923-24	"Lengthened Shadow"	1037	
1924	"Coming of Amos"	1148	
1925	"Great Pandolfo"	644	
1926	"Perella"	342	7271
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26—Hugh Walpole (1914)			
1920	"Jeremy"	723	
1920-21	"Captives"	756	
1921-22	"Young Enchanted"	612	
1922-23	"Cathedral"	2449	
1923	"Jeremy and Hamlet"	125	
1924-25	"Old Ladies"	680	
1925-26	"Portrait of a Man with Red Hair"	1242	
1926	"Harmer John"	663	7250
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27—Anne Douglas Sedgwick (1912)			
1922	"Adrienne Tower"	359	
1924-25	"Little French Girl"	6685	
1925	"Franklin Winslow Kane"	166	7210
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28—A. Hamilton Gibbs (1925)			
1925-26	"Soundings"	5306	
1926	"Labels"	1207	6513
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29—P. C. Wren (1925)			
1925-26	"Beau Geste"	3168	
1926	"Beau Sabreur"	3098	6266
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30—Michael Arlen (1924)			
1924	"These Charming People"	256	
1924-25	"Green Hat"	4458	
1925	"Mayfair"	1547	6261
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31—Eleanor H. Porter (1913)			
1919	"Dawn"	1452	
1920	"Mary Marie"	2582	
1921	"Sister Sue"	2034	6068
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32—John Erskine (1925)			
1925-26	"Private Life of Helen of Troy"	4752	
1926	"Galahad"	1029	5781
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33—Anita Loos (1926)			
1926	"Gentlemen Prefer Blondes"	5613	5613
34—Charles G. Norris (1921)			
1921-22	"Brass"	2975	
1923	"Bread"	1082	
1926	"Pig Iron"	1466	5523
35—Susan Ertz (1924)			
1924	"Madame Claire"	1919	
1924	"Nina"	1120	
1926	"After Noon"	2474	5513
36—Irving Bacheller (1900)			
1921-22	"Man for the Ages"	3417	
1922-23	"In the Days of Poor Richard"	1622	
1923	"Scudders"	244	
1925	"Father Abraham"	154	5437
37—"Elizabeth" (Frau von Arnim) (1899)			
1919	"Christopher and Columbus"	453	
1923	"Enchanted April"	3455	
1925	"Love"	818	
1926	"Introduction to Sally"	632	5358
38—E. Barrington (1924)			
1924-25	"Divine Lady"	1106	
1925-26	"Glorious Apollo"	3205	
1926	"Exquisite Perdita"	922	5233
39—Frances Hodgson Burnett (1895)			
1922	"Head of the House of Coombe"	2595	
1922	"Robin"	2279	4874
40—Philip Gibbs (1921)			
1921	"Beauty and Nick"	171	
1923	"Middle of the Road"	2162	
1925	"Reckless Lady"	1426	
1926	"Unchanging Quest"	991	4750
41—Margaret Kennedy (1925)			
1925	"Constant Nymph"	4590	4590
42—Coningsby Dawson (1913)			
1921	"Kingdom Round the Corner"	2313	
1923	"Vanishing Point"	787	
1924	"Coast of Folly"	1345	4445
43—Margaret Pedler (1921)			
1921	"Lamp of Fate"	336	
1922	"Moon Out of Reach"	823	
1923	"Vision of Desire"	909	
1924	"Barbarian Lovers"	590	
1925	"Red Ashes"	1201	
1926	"Tomorrow's Tangles"	546	4405

44—Anne Parrish (1925)			
1925-26	"Perennial Bachelor"	4299	4299
45—Joseph Conrad (1919)			
1919	"Arrow of Gold"	1734	
1920	"Rescue"	1214	
1924	"Rover"	1228	4176
46—Jeffrey Farnol (1911)			
1920-21	"Black Bartlemy's Treasure"	356	
1921	"Martin Conisby's Vengeance"	430	
1922	"Peregrine's Progress"	601	
1923	"Sir John Dering"	647	
1925	"Loring Mystery"	945	
1926	"High Adventure"	857	3836
47—Rose Macauley (1920)			
1920	"Potterism"	1720	
1921	"Dangerous Ages"	384	
1924	"Told by an Idiot"	1342	
1925	"Orphan Island"	306	3752
48—Joseph Hergesheimer (1922)			
1922	"Cytherea"	2289	
1922-23	"Bright Shawl"	943	
1924	"Balisand"	474	3706
49—Martha Ostenso (1925)			
1925-26	"Wild Geese"	3080	
1926	"Dark Dawn"	560	3640
50—Arthur Train (1918)			
1923	"His Children's Children"	2830	
1924	"Needle's Eye"	552	
1926	"Blind Goddess"	106	3488
51—Ellen Glasgow (1900)			
1920	"Builders"	183	
1922	"One Man in his Time"	117	
1925	"Barren Ground"	1844	
1926	"Romantic Comedians"	1265	3406
52—Christopher Morley (1922)			
1922-23	"Where the Blue Begins"		
1925-26	"Thunder on the Left"	2121	3309
53—Percy Marks (1924)			
1924	"Plastic Age"	3123	3123
54—F. Scott Fitzgerald (1920)			
1920-21	"This Side of Paradise"	1285	
1922	"Beautiful and Damned"	1301	
1925	"Great Gatsby"	422	3008

Building a Rare Book Department

Morris H. Briggs

IV

How to Find Customers

THE customer list of every rare book dealer is his most carefully cherished and valuable possession. Like a coral reef it grows gradually with the years. There is nothing magical, however, in building up a good customer list. It takes time, care and personal attention but brings a corresponding financial return.

Local customers are as important for the rare book department as for the new. As pointed out in the second article of this series a prospect card should be made out for each person buying a rare book and also for non-buyers who indicate interest. A file of this kind grows rapidly and is surprisingly valuable, both for selling rare and new books. The bookseller should talk books at every opportunity and also lead his customers to discuss them, making a mental note at the time of personal hobbies and transferring the information gained to record cards while it is still fresh in his mind.

In addition all local libraries should be listed. An interview with the local librarians will discover the special books or classes of books wanted. Other local prospects may be obtained by advertising in the home newspapers and magazines, especially when something of particular importance or rarity is on hand. Often free publicity can be secured in the local publications for important rarities or valuable prospects secured by noting news items regarding **local collectors**. By following the system described above the bookseller will soon build a valuable file of local rare book customers and prospects.

Thru experience in listing local customers the bookseller is now ready to branch out and to list customers in all parts of the country. The three main classes of

rare book customers are: 1—private collectors; 2—libraries; and, 3—dealers.

Good private customers furnish the best market, but a list of this sort is hard to build up and should not be attempted until the bookseller has an extensive stock of titles in any important field such as Americana or First Editions, otherwise the results will not repay his expense and effort. When such a stock has been secured and it does not sell readily locally, then it is advisable to secure an outside list of private collectors. The best way to do this is by advertising in the Sunday classified columns of large city newspapers with an extensive book advertising section or in similar columns in literary weeklies or monthlies. Most of these are published in New York City. Book collectors read these columns carefully, and persistent advertising will bring in a number of valuable prospects. Data on private collectors often appears in the news sections and should be carefully noted. "Private Book Collectors" issued every few years by R. R. Bowker and Co. gives classified lists of private collectors and their hobbies and is of great value to the rare bookseller.

Should the bookseller have only a few titles in Americana, First Editions or other classes of rare books which do not sell locally he should attempt to sell them to libraries or to dealers. There are several classified lists of the libraries of the United States, and every bookseller should acquire one of these. Every state maintains a state library which is vitally interested in acquiring books, pamphlets and manuscripts concerning its local history; many large cities such as New York, Chicago, Philadelphia and Boston have their own city libraries devoted to local city history, and it is often true that the large public libraries are ex-

tensive buyers of Americana, First Editions, rare bibliography, fine printing and other classes of rare books. It is self evident that if the bookseller secures material on the history of Oregon which he finds unsaleable locally he should offer it to the state library of Oregon and also to the largest public libraries in Oregon. He will make many sales by doing this and will add a number of good customers to his file. Many libraries advertise their wants in booktrade journals such as the *Publishers' Weekly* and any such indications of interest in acquiring rare books should be carefully watched for and noted. State and private university and college libraries are also good prospects for the rare bookseller.

Now comes the case of a book which has not sold locally and all efforts to dispose of which to libraries have failed. The one important class of prospects remaining is other book dealers. Exclusive rare booksellers, new bookstores maintaining rare book departments and department store book sections are continually in the market for almost all kinds of rare book material and advertise their wants in the columns of the booktrade journals. It is almost always true that the bookseller has a special market for the material advertised for. It pays well to note the wants of other dealers and to make an effort to supply them.

The bookseller should never forget that his customer and prospect file both of local and foreign customers is the foundation of any real success in selling rare books. He should never attempt to carry the names, addresses and other information about his customers in his head but always jot them down on a card. All hobbies of

customers should be carefully noted even if the wanted material is not in stock at the time, for such things have a habit of turning up later when least suspected, and the prospect card will furnish a sure market.

There is no hard and fast line between a customer for rare and one for new books; especially in the case of local buyers. If attention is paid to the wants of new book buyers and their hobbies listed they can usually be induced to purchase rare material on the same subject and it is seldom indeed that a buyer of out-of-print books cannot be sold current publications along the line of his interest. The card file of customers and prospects could be better termed a "Sale's File" and will prove this if properly used.

Every modern and efficient business concern in the country keeps a file of its customers and of its prospective customers. This practice is even more essential for the bookseller, for by making use of it he can establish an endless chain of sales, both for rare and new books.

It is true that those dear old dusty second-hand bookshops of Dickens's age did not have card files of customers. However, the London bookshops of today do not neglect them, nor any other modern, efficient methods of increasing their sales. Rare bookselling is a business like any other and should make use of every aid available.

A good customer file means work and careful attention to detail but pays the bookseller a surprising return in profits. It is absolutely essential to any bookselling success worthy of the name and should never be forgotten or neglected.

This series of articles on the rare book department of a bookshop began in the January 29 issue. In it Mr. Briggs discusses how the rare book department can be made a profitable part of the bookshop, making the department, in fact, seem a necessity. The next chapter is to deal with the marketing of rare books.

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

Founded by F. Leypoldt

EDITORS

R. R. BOWKER F. G. MELCHER
62 W. 45th St., New York City

Subscription, Zones 1-5 \$5; Zones 6-8 \$5.50; Foreign \$6
15 cents a copy

March 12, 1927

I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto.

—BACON.

The Spring Prospects

WITH the full announcements of a new publishing season at hand, there is indication that there will be about a 15% increase in the number of books this spring over the spring of 1926. This continues the moderate rate of increase which has been characteristic of publishing of the last eight years, when great effort has been concentrated on the increased distribution but continuing caution as to the number of titles selected for publishing, so that even now the total number of new books per year does not equal the pre-war figure.

The United States Census of Manufactures, just released, shows that the consumption of books and pamphlets has increased about 14% over two years ago. Apparently this has now been increased or a greater portion is consumed in the Spring.

In comparison with past years, proportionately more books are issued in the spring than was once the case, and general book interest has taken on year round alertness, in spite of the fact that the high tide of book publishing and book buying will always be in the last three months of the year.

Some rather interesting things are to be noted in the spring advertising as it is gathered into the *Publishers' Weekly* Spring Announcement.

With the continuing enthusiasm for

John Erskine's books there are indications of other author's trying books with ancient backgrounds like "The Immortal Marriage" by Gertrude Atherton, which is a story of Pericles and Aspasia, "Brother Saul" by Donn Byrne, a romance of Saul of Tarsus, "The Ardent Flame" by Frances Winwar, a story of Paolo and Francesca, and "Dawn" by Irving Bacheller, a romance of the time of Christ.

The interest in religious books has not lessened, and four out of five of today's leading sellers in non-fiction as so far reported have that type of appeal, "The Story of Philosophy," "The Book Nobody Knows," "The Man Nobody Knows" and "This Believing World," a fifth one being "Why We Behave Like Human Beings." This interest will be extended by the publishing on March 10th of the much discussed "Elmer Gantry" by Sinclair Lewis, a story of preachers, in which Kansas City expects to see itself limned.

In the book field, at least, the interest in sex discussion appears to have ebbed, and in the first ten best sellers in fiction there is only one that can possibly be said to make an appeal on that basis.

It is soon noticeable, too, in looking over the announcements that that standby, the detective story, is stronger than ever, and there is one on almost every publishers' list. The detective story really falls into a different classification from the western story or adventure story, as its appeal is something like that of the puzzle book—the reader likes to test his own acumen.

After two years of quiet, the crossword puzzles have found their legitimate successor in the "Ask Me Another!" book of questions. If we are not mistaken, the sale of 100,000 of these in four weeks establishes a new record in quick response to a new volume. A clever touch that has brought about this instantaneous interest in an old idea seems to be the way in which the publishers have set a bogey for each questionnaire by putting down the records of two well-known people in answering each one of the 40 lists.

The interest in travel books has not abated, and the spring is likely to be the high tide of this type of publishing. The volumes would fall, it would seem, into two classes—the books of high adventure

such as Col. Lawrence's "Revolt in the Desert" and McGovern's "Jungle Paths and Inca Ruins," with others that are seen in every list, and the practical guides to Europe, for which demand has not abated, and many carefully prepared volumes are now ready.

The furore for bridge and its later development, contract bridge, has reached phenomenal proportions, and a number of books, all of value and all finding their several publics, are appearing on different lists. There is not a store in the country which is not feeling the demand, and the radio has done a lot to increase this.

Has the interest in biography abated? Seemingly not at all. Ludwig's "Napoleon" has been so conspicuous in the last month as to be followed by his "Bismarck," and almost every list has an outstanding title. It is rather interesting to notice that a life of Hawthorne has followed last year's publication of the life of Longfellow and the life of Poe. Evidently the nineteenth century period is not to be overlooked.

It seems rather significant that almost every current play is in book form while the play is still on Broadway and finds a good market—"The Constant Nymph," "The Silver Cord," "Ned McCobb's Daughter," "The King's Henchman," etc. Formerly the appearance in book form was much more tardy and its success more doubtful.

There are plenty of good volumes of short stories, showing the continued interest in technique which has been a characteristic of the public's increased interest in this type of volume.

Of poetry there seems to be less than usual.

If we are not mistaken, there is increased evidence that the newspapers, as they are at present edited, are training school and trial ground for the writers of books, and scattered thru the announcements are a number of volumes, the authors of which are familiar because they have been writing for the *New Yorker* or the *World*, etc. Many of the outstanding features of the season can only be observed when the public has said its say, yet the trade by practice becomes wise in its prophecies and enjoys this semi-annual opportunity to prophesy.

Congress Leaves Unfinished Business

OWING to the shocking and shameless filibuster in the Senate, many good measures which the House had passed or was ready to act upon, failed of enactment in the Sixty-ninth Congress. Most notable, of course, was the appropriation in the urgent Deficiency Bill for the Radio Commission, which hopes to function without funds by help of Mr. Hoover.

The three copyright bills, two of which had already been reported favorably by the Patents Committee, failed of action except that the House acted favorably on the fee increase bill, very necessary for the future efficiency of the Copyright Office. The divisibility bill, favorably reported by Mr. Vestal's committee, and the mechanical music bill, which had not received the same attention, got no further than introduction. This means that the Seventieth Congress, when it meets, will take up the bill for general revision, without the necessity of considering separate bills on specific copyright relations, and the fee increase bill, which is likely to pass without question.

It is to be hoped, also, that the next Congress will do justice to the Library of Congress, otherwise than in the Copyright Office, by the increase of the salary of the Librarian, ridiculously and outrageously small, which the American Library Association and all who know the great work of Dr. Putnam in his post thoroly endorse.

Unfortunately, the postal rate bill, which on report of the Conference Committee had been passed by the House and which came up in the Senate on the very last morning for unanimous consent, was met by an objection from Senator McKellar, which also negative that for the present. As the Senate is a continuous body by grace of the Constitution and the Supreme Court, it is possible that this may come up at the next session as unfinished immediate business, or it may give way for a more thoro treatment of the whole question of postal organization, as should be the case. The Post Office Department will never be rightly organized until it is put on a business basis, as was provided for by the pre-war bill, now almost forgotten but which should be revived in main for earnest consideration.

Banks Are Optimistic

THE optimistic reports that are coming in from the traveling men in the field seem to confirm the general statements of business conditions which are appearing in financial surveys. Typical of what the experts are saying is a paragraph in the March 2nd bulletin of the National City Bank of New York, which reads:

"The general level of industry and trade has made further gains in February. Operations in some lines are showing a slack compared with the exceptionally high levels of a year ago, but judged by ordinary standards, business in the aggregate continues very satisfactory and the present trend is upward. Considering the fall in agricultural prices, which affects the purchasing power of a large section of the population, and the high levels to which industry has been geared for more than a year, the record thus far in 1927 is distinctly encouraging."

Books for Graduation Gifts

IT is not too early to begin a systematic planning of a bookstore campaign to re-emphasize the important place of books as graduation gifts. It has been generally recognized that this is the kind of propaganda that is basically sound and therefore likely to be fruitful. It can *only* be done by joint work among all booksellers. Reiteration of this idea in many stores gradually drives it home to people, just as the display in many stores of Easter cards drives home the fact that it is a good habit to send remembrances at that time of year.

The promotion of books as gifts is also a program that can be carried forward at a time of year when the store has slack business, and the best ideas of the organization can be concentrated on the accomplishment of the program. Graduation dates vary in different communities, so that no fixed date for the whole country can be set as being the best for the displays, but it would be well if the bookstores in every community should get together on this so that their joint displays and advertising would have a cumulative effect.

Another Step Forward in Book Promotion

STEADILY the promotion work of the publishers has moved ahead, and, as new ideas have been tested out and found practical and new areas opened by the success of these, the Association has, under its aggressive leaders, moved forward to occupy the new fields. Tho much has been done and a great deal of sound and productive work has been carried forward, those who are close to the office are continually seeing new opportunities that could be worked out if funds were but available.

In an effort to bring home to the individual members of the National Association of Book Publishers the possibilities that lie ahead, an important gathering was held at the Union League Club last month, at which the situation was summarized and the possibilities outlined. The meeting was presided over by J. W. Hiltman, president of D. Appleton & Company, with S. A. Everitt, vice-president, of Doubleday, Page & Company acting as secretary. It was the feeling of this group that the promotion efforts ought to be redoubled, and those present indicated that they would be willing to double their subscriptions and empowered the committee in charge to go back to all other members to ask for equal support along the line.

This is a very concrete evidence of the earnestness of the publishers to press forward into the full opportunities that have been opened up by an increase of book interest in this country, and the results throughout the bookstores of the country and the profits to the authors and public should be great indeed.

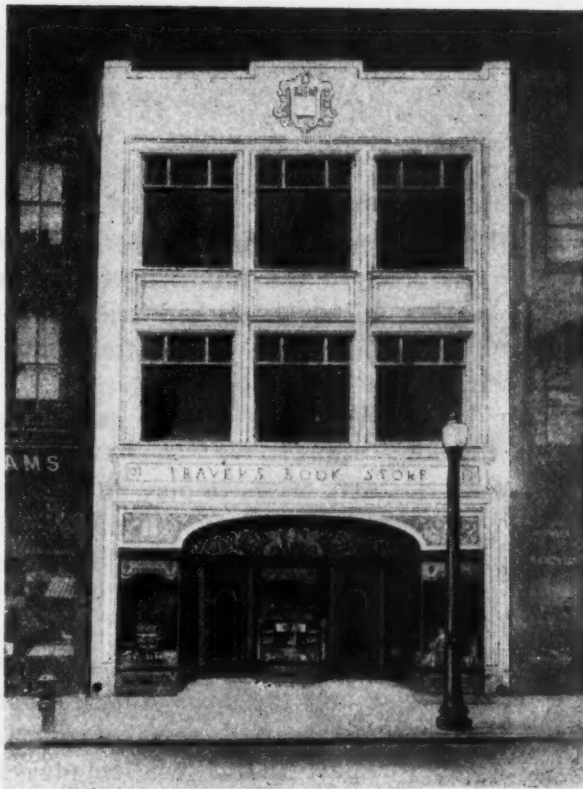
Many Books Censored

AHALF a dozen books from five well-known New York publishers were suppressed in Massachusetts last month under the same plan of informal notice to dealers which was condemned by Judge Parmenter in the *American Mercury* case last year when he said "that the Watch & Ward Society had no right to impose its opinions on the book and magazine trade by threat of prosecution if its views were not accepted."

Modeling a New Store

EVERY experiment in store planning supplies ideas for the next builder, and the new building which Traver's Book Store opened at Trenton last fall, will be worth a visit and the study of anyone planning a bookstore of a general character. The old Traver's store was established in 1872 on South Broad Street, on property very much desired by a growing Department Store which finally offered such financial inducements to the Travers that they could afford to sell and take over a more central location in a very desirable block of East State Street.

The building erected shown in the accompanying picture is one that immediately captures the attention in the midst of other business blocks by its dignified lines, large upper windows and well-arranged entrance. The wide frontage permitted the planning of the two door entrance with show windows on each side and between, so it is difficult for the passerby not to be caught by the display of one window or another. Inside, on the main floor, current books are shown. Here there is ready access to the classified shelves on the right, Stationery Department on the left, and broad aisles leading to the sunny rear area. Because of the large old and rare book business done by the store, it has good use of the second and third floors, where a second-hand stock of general character and special New Jersey material is carried in large quantity. The founder of the store, who believes he should take a deserved rest, is still very much alive and is keeping up his interest in the old book department altho he has turned the management of the business over to his sons, M. S. and L. B. Traver.



Travers have given Trenton a fine looking bookstore on its main street



Aisle arrangement of the main floor

An A. B. A. Page

News and Notes of the American Booksellers' Association

Ellis W. Meyers, *Executive Secretary*

255 Tenth Ave., New York City

A Protest

THE executive office of the A. B. A. has received the following communication in which an old friend, Mr. Joseph J. Convention calls attention to himself.

Dear Ellis: [We have known each other for some time.]

Of all the dirty tricks to play on a young fellow who appears annually; only once a year, but regularly. At this time of almost any previous year you will find that the *A. B. A. Bulletin*, the *Publishers' Weekly*, the *Retail Bookseller*, the *American News Trade Journal* and the *Year Round Book-selling News* all carried news of my rebirth and the part that I was to play in bookselling for that particular year. But, 1927? Am I mentioned? Am I apparently considered? or in demand? No, not so. Each of these carefully edited periodicals is full to the brim with publicity for that much despised tho greatly publicized outfit that is endeavoring to undo all that I have accomplished in the past. Where do I come in?

For twenty-six years I have made my bow at one or another of the great hotels of this nation, to be greeted by some four to eight hundred bookmen and women who take four days of each year to learn what we all have to say to each other. And now you seem to have neglected me entirely. Fie, and for shame. When your grandchildren climb upon your knee and ask what you did for the 1927 convention, what will you reply?

Sorrowfully yours,

JOSEPH J. CONVENTION,
1927 Model.

The executive secretary wishes to make public apology to Joe Convention, and to the members of the trade, for withholding the advance publicity about the May, 1927,

convention. A great deal has been happening, and it appeared important to inform the trade of the thoughts of this office in regard to the problem that is still confronting us. The convention was therefore "crowded off the first page." Our committees have been busy and from now on there will be a continual stream of bulletins so that all may know what to expect at the Hotel Commodore, New York City, on May 9th, and until May 12th.

The entertainment committee, under the chairmanship of Frank L. Magel, has selected that hostelry as the convention headquarters. Mr. Magel and his cohorts, the Messrs. Harold Kinsey, Arthur Brentano, Jr., John Macrae, Jr., and Noble Cathcart, have been scurrying about arranging what is going to be a unique and very pleasing series of entertainments. There will of course be that annually enjoyable, Get-Together dinner-dance, enlivened this year by a midnight cabaret. This in itself is going to be worth the entire price of the strip ticket, but there will be more, yes, more. A boat trip to one of the liveliest funspots within range of New York, several hours at that place (dinner there, too) and a boat trip back (the last trip is mentioned for fear that someone may suggest that the committee expects our members to walk back) is also being planned.

Arrangements are being made to have some extraordinarily good speakers at the banquet for Thursday night, and the music that will be heard at the various dances will be the finest that New York can produce.

Under the chairmanship of Mr. Ernest Eisele, the program is quickly being shaped. Among other speakers we will have the pleasure of hearing Mr. R. Barnhart, director of the Federal Board of Vocational

Training, who will talk about bookselling education. Mr. Barnhart is the gentleman who is aiding the joint publishers-booksellers committee in the preparation of an educational program. Mr. B. W. Huebsch will tell us of conditions abroad; Mr. Franklin Spier will discuss cooperative advertising and advertising problems; there will be papers on radio broadcasting (this one prepared by Mr. W. Montgomery of the J. K. Gill Co., Portland, Ore.), merchandising problems, and a number of other subjects.

The college group will meet at its own round table; the religious group is expected to turn out in full force; and there will be round tables on accounting and finance, children's books, large and small town bookstores, and department stores.

There seems to be nothing missing, but the committees would like suggestions from any bookseller or publisher if there is anyone who knows any method of improving either the entertainment or business programs.

Last year, we captioned an article with, "Pleasure Plus Profit." We still think that any bookseller will derive both from this convention. May 9-12, 1927, at the Hotel Commodore, New York City. Reservations should be made early. There will be a very large attendance.

The First Edition Society Starts

THE first general advertising of the First Edition Society, Inc. was released in the papers of March 6th, and, as previously described in *Publishers' Weekly*, makes an appeal for subscribers on a similar basis to the Book-of-the-Month Club. The monthly selections will be fiction only, the price is to be the published price, plus postage, no volume to be over \$3.00.

The Society states that its shipments will be from the first printing of the books, and "that first editions increase in value." Subscribers have the privilege of cancellation, if the jury's selections are unsatisfactory.

The officers of the company are Oscar M. Burke, president and treasurer; Philip Kobbe, secretary and vice-president; Alfred H. Garrigues, assistant treasurer.

The jury are Rex Beach, Professor Richard Burton, Irvin Cobb, Robert Hart Davis, Sophie Kerr, Burton Rascoe.

Nominations for the Honorary Fellowship

FOR the seventh year the A. B. A. is asking for nominations for the annual election to the Honorary Fellowship, membership in which has grown in significance and value since 1921.

It was founded to provide a method for giving recognition to booksellers who had raised their standards to a commendable level. Three are elected each year from a ballot that will be sent out in April to the entire membership, and nominations should be sent before April 1st to Frederic C. Melcher, chairman of the Honorary Fellowship Committee, care of the *Publishers' Weekly*, 62 West 45th Street, New York. With the nomination there should be an account of the bookseller's record and of his special qualifications for this honor.

Those who now constitute the Fellowship are:

1921

Charles E. Butler (deceased) . . . New York
George W. Jacobs Philadelphia
Wm. Harris Arnold (deceased) New York
J. K. Gill Portland, Oregon
Jos. M. Jennings Boston

1922

Chas. A. Burkhardt New York
Walter S. Lewis Philadelphia
Louis A. Keating Syracuse
Sidney Avery Washington
C. C. Parker Los Angeles

1923

Hon. Edwin S. Stuart Philadelphia
Frank Morris (deceased) Chicago
Charles E. Lauriat, Jr. Boston
John G. Kidd Cincinnati
Ward Macauley Detroit

1924

Henry S. Hutchinson New Bedford
J. Joseph Estabrook Baltimore
Vernor M. Schenck Springfield
Frederic G. Melcher New York
A. M. Roberston New York

1925

John Loos New York
Marion E. Dodd Northampton
E. Byrne Hackett New York

1926

Walter V. McKee Detroit
Davis L. James Cincinnati
Marcella Burns-Hahner Chicago

Women's Book Association Dinner

THE tenth annual dinner of the Women's National Book Association, given in the Winter Garden of the Hotel McAlpin, Thursday evening, March 3rd, was attended by over 700, the largest number ever present at one of the Association's dinners. A smaller dining room near the main room, where the speaker's table was, had to be thrown open to hold the overflow.

The speakers were Honoré Willsie Morrow, Hervey Allen, Dorothy Canfield Fisher, and Edmund Vance Cooke. Miss Muriel Simpson is President of the organization, and the officers and Board of Managers formed the Reception Committee. Miss Dempsey, Miss Simpson, Miss Gaige, Miss Sturdevant, Mrs. Sherwood and Miss Walker were on the Souvenir Committee, and Miss Adeline E. Parker was in charge of seating arrangements.

Bags of books were placed on each chair before dinner. The list of books of which each guest received a certain number, follows: MacConnell "Rivalry" *Macaulay*; Spafford and Esty "Ask Me Another" *Viking*; "These Splendid Women" *Sears*; Comstock "Speak to the Earth" *Double-day*; Peterkin "Black April" *Bobbs-Merrill*; Arabian "Joykin" *Liveright*; "The Bright Side of Things" *Dodge*; Meyer "Advice on the Care of Babies" *Boni*; "Souvenir Selection of Poems of Edmund Vance Cooke" *Dodge*; "The Number Book" *Gabriel*. The Friendship Box, each one containing an assortment of greeting cards, was given by the *Gibson Art Co.*, book marks by *Baker & Taylor* and fountain pens by the *American News Co.*

Mrs. Morrow, whose "Forever Free" a novel about Lincoln, has just been published told of how she came to write the book. She was asked to do it seven years ago, she said, and began her research with the idea of getting inside Lincoln's mind and forgetting all the sentimental drool that had been written about him. "When I started my Lincoln novel I said I wasn't going to get sloppy about him," she said. "But I defy any writer to live with Lincoln without being enthralled by him. Charnwood . . . started out with the same

detached intention. About two-thirds of the way thru his book he declares that Lincoln is one of the two or three really great human beings. That is going even farther than I should care to. Lincoln absorbed me so that I was able to express myself almost without conscious thought—if he had come into the room while I was writing I shouldn't have been surprised."

The New Grosset Program

SUFFICIENT time has gone by since the launching of Grosset & Dunlap's new enterprise of \$1 fiction to make it possible to prophesy success. To put out such a series with a change from the recognized reprint price of 75c required a careful analysis of reader interest and of the general problems of display and sales methods. Alexander Grosset, the president of Grosset & Dunlap, in outlining the plan for the project, stated that he had come to the firm conviction that there was need of a series of novels of distinction made with the greatest care as to physical appearance and intended to appeal to a slightly different, perhaps more sophisticated public, than the regular 75c fiction.

To emphasize this, there was need of a change in both form and price in order to secure the most effective display in the merchandising of the books. The volumes are appreciably larger than the usual 75c novel, the paper better, with semi-rough edges, stained tops, two color title-pages, finer cloth binding, and a general effect of good taste.

This difference in price will bring about a segregation in the bookstore and therefore a better understanding on the part of the public as well as on the part of the store that something different is being offered. Even the display material and cards have been given a distinctive touch and are patterned on the type of thing used in exclusive Fifth Avenue shops.

The first three titles selected to give the keynote to the program were "The Perennial Bachelor" by Anne Parrish, "The Divine Lady" by E. Barrington, and "The Green Bay Tree" by Louis Bromfield. It has already been shown that the bookstores will display these, and when displayed they will find their own proper public.

English Book-Trade News

From Our London Correspondent

Mr. Sadleir on Trollope

THE noteworthy feature of the spring publishing season is the publication of Michael Sadleir's book on Trollope.

It has received a chorus of praise. Last autumn we had an important book on publishing by another publisher—Stanley Unwin, and this season sees Mr. Sadleir, who is, of course, a director of Messrs. Constable & Co., issuing thru his own house this long-expected work on Trollope. The book has been published in the States by Houghton Mifflin.

A New Publishing Company

This new firm is the Diamond Press, Ltd. Its address is 10 Adam Street, Adelphi, London, W. C. 2.

Sir Ernest Hodder-Williams

Many readers will be sorry to hear of the continued illness of Sir Ernest Hodder-Williams, Chairman of Messrs. Hodder & Stoughton. Sir Ernest has been seriously ill, and we were sorry to learn that he does not seem to make much, if any, progress. *John O'London's Weekly* wrote of him the other day: "His condition is very grave, but it is hoped that his vitality and cheerfulness will pull him thru. Altho he is only fifty, he has long been one of the most notable publishers in London; in fact, we might say in the world. He is a man of great energy and ability, possessing a remarkable knowledge of the trade and remarkably good judgment in the selection of books. The business of Messrs. Hodder and Stoughton was started by Sir Ernest's grandfather and Mr. Stoughton. For many years Sir Ernest was closely associated with Sir William Robertson Nicoll, from whom he received a great deal of the training which has stood him in such good stead. Everyone connected with books hopes that he will make a speedy recovery.

Messrs. Harrap's Scheme

Many readers number among their friends George G. Harrap, and will be pleased in learning that the notable firm of which he is the head, has announced an

interesting scheme for the benefit of its many employees. It will provide pension of one half the salary earned at retirement for employees and staff who have been in the employ for 44 years, at the ages of 65 for men and 60 for women. Those who have served less than 44 years will receive a pension of 1-88th part of their salary at retirement for every year of service.

National Book Council

The Council has arranged an interesting series of lectures. The first was given a day or two since. The subject was "Reading and the Theatre" by Ashley Dukes. It was very successful. Another one to be given this week is by Stephen Graham on "Reading and Travel." A great gathering is expected. Other lectures are: Frank Rutter on "Reading and Art;" Professor Harold J. Laski on "Reading and Politics;" and Aylmer Maude on "Reading Translations."

Million Books

Years ago visitors to Paternoster Row found a personality in the bookseller, Charles Humphreys, who had a shop on the south side. He always advertised his books by placing outside his shop numerous hand-written bills drawn up in a rather original way. At a later date he moved to a suburb. Apparently the shop is being closed. Mr. Humphreys is a man of patriarchal appearance.

More Lectures

W. & G. Foyle, of Charing Cross Road, have the happy way of giving lectures in their famous bookshop. Ernest Rhys talked well the other day on "The Happy Book Hunter." Mr. Rhys is editor of "Everyman's Library." John Drinkwater and de la Mare and Chesterton are giving lectures too.

The Richards' Press Ltd.

This is the new title of Messrs. Grant Richards Ltd. The new Company has a capital of £12,000.

The Workers' Bookshelf

AN interesting organization incorporated as "The Workers' Education Bureau Press" at 476 West 24th Street, New York, has been steadily developing for the past few years a program for providing substantial yet popular reading matter on general cultural subjects, such as economics, sociology, literature, history and science, developing this program in the form of a "Workers' Bookshelf," until now published by Doran but to be marketed hereafter from the Bureau's headquarters.

The series has been conceived as an attempt to meet the need of workers by restating in simple language the problems of the modern industrial society. The program is wholly cultural and not intended to be vocational. In many cases these books have become textbooks for classes, and the Bureau is moving out steadily into the field of education as well as in the home library of working men or those similarly interested in cultural growth.

The first volume to come out since the change of imprint is "The Living Constitution: A Consideration of the Realities and Legends of our Fundamental Law" by Professor Howard Lee McBain of Columbia University. Volumes early expected are "Economic History of the United States" by Professor Harold Underwood Faulkner of Smith College, and "Economic Institutions" by Professor Willard Thorpe of the National Bureau of Economic Research.

It is interesting to notice that the Bureau is appealing to the craft instincts of the workmen by making books admirably planned in typographical features, and in order to encourage class use they are making paper-covered editions at 75c as well as cloth-bound volumes at \$1.50.

Perhaps the best-known volume in the series is "The Humanizing of Knowledge" by James Harvey Robinson, which has been published in another series by Doran, as well as "A Short History of the American Labor Movement" by Mary Beard. The Bureau will continue to use on its covers and title-pages the little drawing of Lincoln reading before the fire which has

become connected with the "Workers' Bookshelf" program thru past issues. Professor Spencer Miller, Jr. is continuing his work as managing editor with the assistance of Frank E. Butler, and Baker & Taylor are acting as selling agents.

Matthew Woll, vice-president of the American Federation of Labor, is chairman of the Executive Committee, and Spencer Miller, Jr., secretary.

Guest's Poems on the Screen

THE first picture has just been released in a series of thirteen photoplays, made in nature tints, based upon favorite poems by Edgar A. Guest. These pictures are known as Edgar A. Guest Poetic Jewels.

The producers, the American Cinema Association, are extensively advertising these photoplays, as are the thousands of exhibitors, thus supplying the first opportunity which the book-trade has had to tie-up the sale of poems with photoplay exploitation.

The American Cinema Association has figured that Guest's work presented a great opportunity for the photoplay promotion of an author who has won remarkable reader-acceptance. The facts it gathered showed that: 2,000,000 copies of Guest's books have been sold. 400,000 copies were sold in 1926. 200,000 copies of "Mother" have been sold. 300 leading newspapers use Guest's daily poem. This audience totals 25,000,000 each day. Guest's sentiment and greeting cards are best-sellers in gift shops. Every week leading ministers base sermons upon Guest poems. Guest has attained national fame as a lecturer and after-dinner speaker.

Bank Failure Follows Small, Maynard Bankruptcy

NORMAN WHITE, owner of the Boston Bookbinding Co., and of Small, Maynard & Co., was largest stockholder in the Waldo Trust Co. of Belfast, Me., whose doors were closed March 5th as the result of the proceedings. The Trust Company held stock in both companies, according to the report, and these had been paying liberal dividends.

The Corner Office Afield

Frederic G. Melcher

Around San Francisco—Oakland.

OAKLAND is the Newark of California's New York. All eastern and northern traffic must come into San Francisco thru its portal just as the southern and western traffic for New York comes thru Newark, and there is the same steady growth of population. Oakland's bookselling situation is not unlike Newark's, being similarly overshadowed by nearness to the varied and efficient bookstores of a metropolis. In both cases two department stores supply most of the service.

In the fine store of H. C. Capwell Company the book department, well located, tho somewhat cramped, on the main floor, is controlled by Smith Brothers, a large local firm of general stationers who abandoned their own book business just before bookselling swung into more prosperous years. That they did so might have been unfortunate for Oakland, as I met no better men in the western field than the Smiths, but for the fact that they took up the concession in Capwell's, and, with Mrs. Gilkerson directly in charge, have been conducting a first rate department. At the Christmas season Capwell's take out the big department of dress goods adjacent and give books one of the largest first floor displays I have seen anywhere.

B. F. Schlesinger & Sons, the other big department store, is the firm which is developing an important chain of high class stores already referred to in connection with Tacoma, where it controls its own book department, and at Portland, where it leases to J. K. Gill Company. As the firm is energetic and far-sighted, their attitude toward books is important for the communities served. In this parent store books are sure of good attention, as the department is leased to one of the best bookmen in the country, Eugene Sommers, who now has his own store in nearby Berkeley. He has been fortunate to enlist as store manager Millicent Jacobs of San Francisco reputation.

A third book outlet, Dalton Bros., is a good example of the building power of adaptability and enthusiasm. Taking over an old stand at a busy cross street and transfer point two blocks from the leading shopping center, they have undertaken to give book service to the people they find there. Street car users may not be the heaviest buyers of two-volume biographies, but they will buy books and the Daltons for one thing have developed a sale for about 20,000 popular reprints a year. A special children's department has been found profitable and a rental library. It was interesting to note that experiment had shown them that in children's books they have a market for the best \$2.50 juveniles as they have for 50c ones. This store deserves emphasis because these young men are making a place for books with a popular audience that is often overlooked by other merchants. They are now reaching out for another public by taking space for a book concession in the big stationery firm of E. H. Barber Company in the center of the shopping district.

The library situation, too, shows important activity. The new librarian, John B. Kaiser, has called for a survey in order that an adequate program for the city may be laid out, and Dr. Bostwick of the St. Louis Public Library has consented to undertake this project later in the spring.

Berkeley.

Berkeley has much of which to boast. It has a great university filling its streets with students and with professors famed on title-pages as well as in classrooms; it is a suburb from which many of San Francisco's leading figures commute, a favored suburb because of the beauty of the homes, the magnificence of the views and the easy escape by automobile into rugged back country; it has the tennis courts of Helen Wills and the bookstore of Eugene Sommers. This store ought to be pointed to by the college with as much pride as is

the famous Greek Theatre, for it must have an even more pervasive influence on the University of California's enormous undergraduate body. Forty years' experience in the book business (Leggatt Brothers, Lit Brothers, Emporium, etc.,) has given Mr. Sommers a broad knowledge of book needs, and to that knowledge is added an indefatigable energy in meeting his clients' needs, together with a sweetness of character that make him beloved by all who buy from and all who sell to the Sather Gate Book Shop. The shop has a broad frontage at the busiest point on elegraph Street, the heart of the University's shopping center, attractive equipment, a large stock, a special children's department and a lecture room. The store does a large library business and serves the university and the town. Mr. Sommers introduced me to Dane Coolidge who happened in and who had just received word from Grosset & Dunlap that they would undertake shortly to market three or four of his fine tales of the west.

Stanford University is considerably smaller in size than the University of California and located in a smaller community with shops distant from the campus. There is, however, an admirable bookshop developing in Palo Alto by Robert Collyer, assisted by Guy Miller, former proprietor of the Sequoia Book Shop. Steadily and intelligently they are finding the way to make the town give adequate support to a good bookstore. Two straws seemed to show which way the wind blew. A man had come in saying, "I don't think you'll have this book in stock, but I'd like to have you get it and send it to the house." He had the right idea about supporting a local enterprise. The book was Beebe's "Pheasants." It meant a good sale. And, tho the stock is small, the possible sale for the book had been anticipated and the work was right there at hand.

Lest other travelers should consider that I was losing some of the surest benefits from western traveling in choosing to spend so much time in bookstores, I should add that this Saturday a visit to Palo Alto was at the end of a wonderful afternoon of automobiling made possible by the hospitality of Russell Garton of Macmil-

lan. We had come down the peninsula from San Francisco on a rainy morning, and in a still more rainy afternoon pushed coastward over the high range and came down into the precipitous western valley where the road clung to one side and, thru driven screens of rain, you could look across to equally steep hills to the north. As we came toward the bottom of the valley, the great redwoods towered higher and higher above the car until at La Honda they had reached famous size and a vast hush settled down upon us.

School Book Publishers.

THE special attention of publishers of school textbooks is invited to the following announcement of changes in the format of the Annual Educational Index for 1927:

This year it is planned to issue the annual index to schoolbooks as a separate catalog on April 15th, instead of including it in the last number of the *Publishers' Weekly* in July as was usual for many years past. April has been selected as a more fitting date for this important trade tool, and it will be thoroly circulated before the buying season begins.

As now planned the title entries will all be *classified* according to subject, instead of a general alphabetical author list, and the work of editing is reaching completion. Publishers must send without delay two copies each of their educational catalogs, especially the one arranged according to subjects, adding any new and forthcoming titles and noting any recent price changes.

All general textbooks for class use will be entered as usual without charge. Those planned for supplementary reading, modern language texts and edited editions, books for technical and other higher education, books for vocational guidance, and books on pedagogics will be subject to a small charge per line for entry.

The new "American Educational Catalog" will have a circulation of 6000 copies distributed to selected lists of 3000 leading bookstores and libraries and 3000 school superintendents. Additionally, as in the past, it will be sold in imprinted quantities to such agencies as can distribute profitably.

In the Book Market

ONE hundred years ago this Spring the immortal Pickwickians set out upon their amusing travels, and now come two welcome events to commemorate the centenary—"Mr. Pickwick," a play based on the "Pickwick Papers," which opened at the Walnut Street Theatre in Philadelphia on February 21st, and the publication by *Lippincott* five days later of "Mr. Pickwick's Pilgrimages" by Walter Dexter, editor of *The Dickensian*. Mr. Dexter is also author of "The England of Dickens" and "The London of Dickens."

*** If you were told that a "universally hilarious book" was to be published almost immediately what would you prepare for? The book which is so described by its publishers, *Macy-Masius*, is "The Adventures of an Oaf." It is by Herb Roth and Frank Sullivan, that same humorist who was responsible for "The Life and Times of Martha Hepplethwaite, Boni & Liveright, so we gather that the book is to be half cartoons and half text. For more satisfaction than this we await the book. ***

In the New York *World* last week a column was captioned, "'Wisdom' On Sale At \$20,000 A Copy." A catching heading but the more powerful for us when we discovered that "Wisdom" was short for "The Seven Pillars of Wisdom" by Col. Thomas Edward Lawrence, which *Doran* will publish on March 18th. It is not the production of the book that gives it its value. It weighs only about four pounds, contains 300,000 words and is printed on 650 pages of hand-made paper. It is only a quarto edition, with vellum back and corners, gold top, silk head and footbands—hardly \$20,000 worth of embellishments. The price, stipulated in the contract between the author and the American publisher, is a means of insurance against dissemination of the facts in the book. When originally published by the author in an edition of 6 copies for private distribution Col. Lawrence refrained from copyrighting the book for political reasons. The book can therefore be published by anyone possessing a copy of the complete volume.

In England 150 copies were published to sell for 250 guineas. An expurgated edition at \$3 a copy is to be published by *Doran* on March 29 under the title of "Revolt in the Desert." This is one-half the length of "The Seven Pillars of Wisdom," much personal and political matter being excluded. In addition there will be a \$30 de luxe edition of the same expurgated edition. ***

The system inaugurated several years ago by *Doubleday, Page* of distributing dealer helps only on specific requests from booksellers has advanced to a point where they received some 1,500 requests in the past year. As a result they have prepared a circular, "Dealer Helps, 1927," a catalog of promotion material which they are preparing for the Spring season. This circular goes to booksellers all over the country and will help them to prepare their campaigns by letting them know what displays, circulars, etc. will be available from this publisher. It is evidence from one publisher that they are willing to cooperate with the booksellers in distributing books. ***

Announcement is made by Houghton that they have concluded definite arrangements with former Senator Beveridge for the publication of his life of Abraham Lincoln, on which it has long been known that he was at work. According to present plans two volumes will be published in 1928. ***

The literary executors of Dr. Charles W. Eliot announced the other day that they had authorized Henry James to prepare a biography of the great educator. *** Van Wyck Brooks has written a new book which *Dutton* will publish very soon. It is "Emerson and Others," six episodes of Emerson. *** A dramatization of Fulton Oursler's "Behold This Dreamer!" *Macaulay*, it is reported, will be presented on Broadway next season with Glenn Hunter in the principal role. *** In the meantime a new printing of "The Show-Off," the play by George Kelly, published by *Little, Brown*, has been ordered. Which rather suggests that his plays are read.

Professor Parks Selects Best Books and Novelists

PROFESSOR GEORGE B. PARKS of Washington University has selected what he considers the outstanding literary lights since 1900, and the books which have prompted this selection, for a course in modern literature.

The best writers of American fiction of the century are, he thinks, Sherwood Anderson, Theodore Dreiser, Henry James and Edith Wharton. Under Anderson he lists "Winesburg, Ohio," and "The Triumph of the Egg;" under James, "The Ambassadors;" Dreiser's "Sister Carrie," "Jennie Gerhardt" and "An American Tragedy" are mentioned, and Mrs. Wharton's "The House of Mirth" and "Ethan Frome" are listed.

A more elaborate list, headed "Best Books of America," includes titles of six other novelists, "Three Soldiers" by John Dos Passos, "Our America" by Waldo Frank, Hamlin Garland's "A Son of the Middle Border," Joseph Hergesheimer's "Java Head" and "Balisand," Sinclair Lewis's "Main Street" and "Babbitt" and Upton Sinclair's "The Jungle." In his list of best books "off" and "on" America since 1900 leads off with Eugene O'Neill, listing "The Emperor Jones," "Hairy Ape" and "All God's Chilluns Got Wings," but at the same time advising his students to read "Beggar on Horseback" by Kaufman and Connelly, and Elmer Rice's "Adding Machine."

Poets number eight, tho the actual number of books, due to double selection is thirteen. They are Amy Lowell's "Men, Women and Ghosts," Vachel Lindsay's "General William Booth Enters Heaven" and "The Congo;" Edna St. Vincent Millay's "Renaissance and Other Poems" and "Second April;" "Mountain Interval," "North of Boston" and "New Hampshire" by Robert Frost, "Spoon River Anthology" by Edgar Lee Masters, E. A. Robinson's "Children of the Night," "The Town Down the River" and "Captain Craig" and Carl Sandburg's "Chicago Poems."

Among a variety of subjects there is listed "The Education of Henry Adams" for autobiography, Carl Becker's "The

American Revolution" for history, William Beebe's "Jungle Peace" and John Burroughs' "Breath of Life" for finely treated science, William James' philosophical treatises, "Varieties of Religious Experience" and "The Will to Believe," Thorstein Veblen's "Theory of the Leisure Class" and Woodrow Wilson's "Public Papers" for economics. The two British authors who are represented are Viscount Bryce with his "Modern Democracies" and Douglas Woodruff with his "Plato's American Republic."

Finally he lists Alexander Micklejohn's "Liberal College" and H. L. Mencken's series of "Prejudices," and closes the list with W. S. Woodward, author of "George Washington," whom Professor Parks classes as one of the new "impudent" historians.

It is interesting to compare Professor Parks' "best" novels with Professor Hart's lists of the best selling fiction of the post-war period which appear earlier in this issue.

How to Fill a Library

THE University Club of Dallas has written a form letter to book publishers explaining that the Club is an organization "which has just moved into an expensive new home and that, due to the building program, they have been forced to neglect the library." Having purchased a thousand dollars' worth of books, they find their finances exhausted and shelves empty. "Will you," then says the letter to the publishers, "help us fill these shelves by sending some book or books published by you which you consider suitable for a university club library?"

Every publisher who has read this has probably wondered whether, if the funds for brick work gave out, brick-makers were asked for contributions, or, if there was no money left for furniture, whether the furniture manufacturers were asked to give a chair apiece. There is something so naive about the suggestion that a publisher help to furnish a university club in a wealthy city, when his capital is needed to put all possible energy into getting thoro distribution for books, that it is difficult to see how the secretary of such an organization would want to send out this appeal.

The Graphic Processes

A PUBLICATION of entirely new type and of great practical usefulness to collectors and dealers is the portfolio recently published by Charles E. Goodspeed of Boston, entitled "The Graphic Processes—Intaglio, Relief, Planograph," a series of actual prints selected, arranged, and described by Louis A. Holman, head of the print department of Goodspeed's Book Shop on Ashburton Place.

The plan of the publication is to gather together a series of prints illustrating the various processes and to accompany each print by sufficient text to give a suggestion of the history of the process, an idea of its mechanical details, and enough comment on the resulting prints to enable the dealer or collector to study with intelligence the examples presented and to become better able to judge of the character and excellence of other prints that may come to his attention. Each print is attached to a folded sheet of paper on the outer pages of which is the text, so that it is not possible for the description to become separated from the print referred to.

There are 24 of these folios, 12 presenting the intaglio process, that is, the process where the printing is done from incised lines or dots, 8 covering the relief process, where the printing is done from raised lines, dots or surfaces, and 4 the planograph process, the printing being done from a surface that is essentially flat.

Mr. Holman has been particularly successful in his definitions and descriptions, so that the reader comes from a careful reading of his text with a clear idea of the processes and the appearance of the different prints. By the use of italics he has emphasized the peculiar characteristics of each print, as, for instance, under "Etching" there is the emphasis on *freedom of execution*, which will help to differentiate the etching from the line engraving. The dry-point is distinguished by the burr which gives it a rich velvety quality and a line that melts almost mysteriously into the paper. In connection with the line engraving there is emphasis on the method of stiff

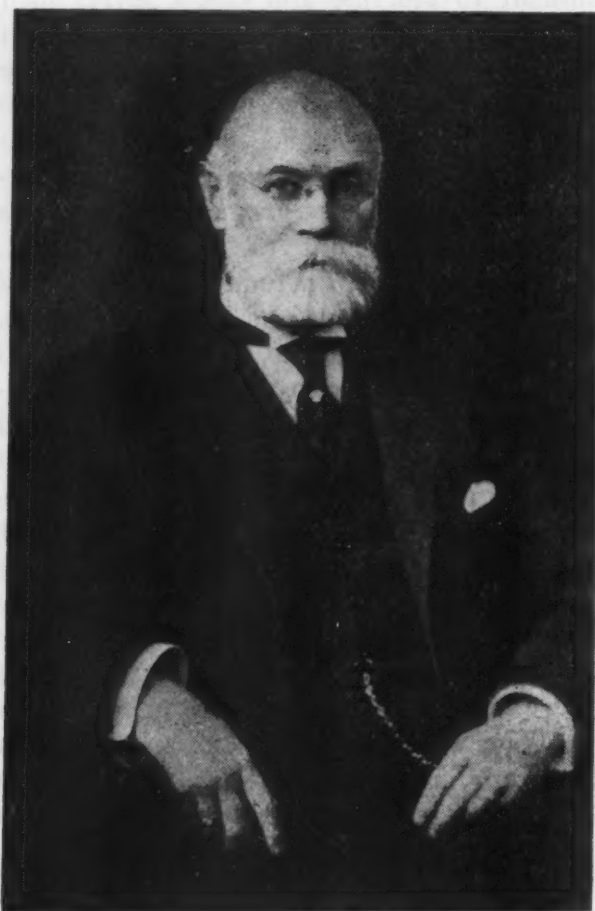
and workmanlike technique, while in a magnifying glass each line seems to be more or less pointed at either end.

Some of the processes are particularly difficult to describe and characterize, such as the aquatint, and great care has been taken to give a clear discussion of the method used, so that the results can be more easily understood. Of the less well-understood intaglio methods, there are examples of the soft ground etching, the crayon method, and the mixed method. This section also includes folios devoted to the photogravure and the rotogravure. The sections devoted to the relief processes naturally begin with the woodcuts, followed by wood engravings, covering all prints from wood-blocks that have been cut with a graver in contradistinction to woodcuts cut from wood blocks that have been cut with a knife. Then there are the woodcut in color, chiaroscuro print, Japanese print, the line cut, the half-tone, and four-color processes. Three examples are given of the lithograph, one printed from the zinc, one from the stone, and one from the stone in color. This is followed by the photo-gelatine method, and finally by the aquatone.

The volume will undoubtedly be an encouragement to the collecting of engravings, as it will help the collector to understand the various types, suggest a method of classification, and possibly serve as a place for filing examples while they are being studied and compared. The publishers have been at great pains to collect examples of the different types of production which will clearly visualize the processes being studied. Each specimen must, of course, vary with the different types of production, but the Goodspeed collections are ample enough to supply the best of material. Some of the interesting examples included in the volume in the reviewer's hands are two woodcuts from the "Nuremberg Chronicle" of 1493, an example of the soft ground etching process executed by W. F. Wells, a dry-point by Samuel Chamberlain, fine early examples of the mezzotint, line engraving and crayon method.

WALTER LIPPINCOTT

WALTER LIPPINCOTT, of the J. B. Lippincott Company, Philadelphia, died on March 2nd at his home, Alsco, Brynmawr, Pa. His death marks the passing of one of that generation of American publishers who served their profession during the reconstruction days following the Civil War. In



Walter Lippincott

his early years he was associated with his father, Joshua B. Lippincott, founder of the present company. More and more as the years went by the burden of the executive work passed to the three sons, Craig C., Walter and J. Bertram. As executive assistant in various capacities, Walter Lippincott was instrumental in enlarging the standard Lippincott lines and developing the sales and publicity departments. To him credit is due for many of the policies which made the company one of the foremost publishing houses in America. Quiet and unassuming and preferring to remain in comparative retirement, his was nevertheless the guiding hand, especially in financial affairs, that brought the Lippincott house successfully thru the crucial period of the '70s and '80s. When the company

was incorporated in 1885, he became a director and gave unstinted thought and effort to the business until very recent years. Walter Lippincott was particularly well-fitted for the publishing profession both by a personal love for his work and by natural inheritance. In fact, the Lippincott establishment, like one or two of our other older publishing houses, exhibits that engaging English custom wherein generation after generation find their life work in the same profession. Publishers "bred in the bone" might well be said of them as now the third generation is at the helm. It will be recalled that J. Bertram Lippincott, the youngest son of the founder and brother of Walter Lippincott, retired in January, 1926, and was succeeded by his son, Joseph Wharton Lippincott, the present head of the house.

IRA REMSEN

DR. IRA REMSEN, president emeritus of Johns Hopkins University, died in Carmel, California, on March 5th, at the age of 81. He was born in New York City in 1846. He graduated from New York City College in 1865, received his M. D. from the College of Physicians and Surgeons (Columbia) in 1867 and his Ph. D., from the University of Göttingen in 1870, and later received honorary degrees from many colleges and universities. In 1879 he founded *The American Chemical Journal* which he edited for over 40 years. He served as president of the American Chemical Society and the American Association for the Advancement of Science, and was one of the few foreign members of the London Chemical Society. The Society of Chemical Industry of Great Britain in 1904 conferred upon him its gold medal in recognition of his discovery of saccharin. His various services as professor of chemistry lead to his presidency of Johns Hopkins University from 1901 to 1912, of which he has since been president emeritus and professor emeritus. He is probably best known for his textbook, "Remsen's Chemistry," but his other writings include, in addition to many scientific articles and addresses, "Principles of Theoretical Chemistry," 1876; "The Elements of Chemistry," 1888; "Inorganic Chemistry," 1889; "A Laboratory Manual," 1889 and "Chemical Experiments," 1895.

ABBIE FARWELL BROWN

ABBIE FARWELL BROWN, author and poet, died on March 5 at her home in Boston as the result of a month's illness. Miss Brown began writing, and having her verses accepted when still a child. She was educated at Girl's Latin School and Radcliffe College. Her books were, for the greater part, for children, but she also wrote around many adult subjects of New England. Among her published works are: "The Books of Saints and Friendly Beasts," 1900; "A Pocketful of Posies," 1902; "Songs of Sixpence," 1914; "Heart of New England," 1920; "Round Robin," 1921; "The Lights of Beacon Hill," 1922; "The Boyhood of Edward MacDowell," 1924; "Our Christmas Tree," 1925; "Under the Rowan Tree," 1926 and "The Silver Stair," 1926.

NATHANIEL BUTLER

NATHANIEL BUTLER, educator, died at his home in Chicago on March 4th. Dr. Butler was born in Eastport, Me., in 1853. He was a graduate of Colby University of which he later became president. At the time of his death he was assistant to the president of the University of Chicago. He was the author of "Bellum Helveticum," a Latin text-book, and of philosophical and educational articles and reviews.

JOSEPH ALBERT HOFMAN

JOSEPH ALBERT HOFMAN, retired pioneer bookseller of San Francisco, died February 20, in Oakland, California. Born November 26, 1838, in Philadelphia, he early entered the employ of J. B. Lippincott & Co. He left Philadelphia in the early sixties for the Coast and joined the staff of A. Roman & Co., at that time leading booksellers in San Francisco. When Roman & Co. failed, he remained with the Bancroft Company till he opened his own retail store and secured appointment as the Pacific Coast representative of J. B. Lippincott & Co. Old-time booklovers will remember his attractive, well-stocked bookshop which was located on Montgomery Street, then the center of the fine retail trade in San Francisco. His store was the favorite haunt of many of the literary lights of the last half of the past century.

Communications

The Alcove Book Shop,
San Diego, Calif.

Editor, *Publishers' Weekly*:

There lies before me an (imitation) typewritten letter from a fairly well-known publishing house, announcing the publication of a book on March 25th, and asking for advance orders. The letter sheet is entirely filled with information but the price is not stated.

This would not be worth writing about except that it is typical of a very considerable percentage of such circulars. Some important item, price or discount or binding, is missing. A "book" recently ordered from a leading publisher, proved on arrival to be a pamphlet, the binding being paper only slightly heavier than stout wrapping paper, altho there was nothing in the announcement to indicate that it was not a cloth-bound book, and the price did not suggest a pamphlet.

If each publishing house would make a list of the few items the retailer needs to know, and then check each announcement by that list, it would relieve our waste-baskets considerably and would also ease the mental strain of publicity men when they try to figure out why certain announcements fall dead.

ARTHUR H. GRANT

P. S. One of the things that need not be put in the list is that the book is the most interesting ever published in its line.

NOT SUBMITTING MANUSCRIPTS TO THE GUILD

Philadelpsia, Pa.

Editor, *Publishers' Weekly*:

In your issue of February 19th you reprint from the New York *Evening Post* a list of publishers who were not submitting manuscripts to the Literary Guild.

In view of the fact that we were not approached by the New York *Evening Post* as to our attitude, and on the chance that the booksellers, not seeing our name among those listed, might conclude that we were favorable towards the proposition, we would like to have it known that we, also, are not submitting our manuscripts to the Literary Guild.

J. B. LIPPINCOTT COMPANY.

J. Jefferson Jones, *Managing Editor*.

UNIFORM CATALOG PRACTICE

76 Fifth Ave., New York City

February 28th, 1927

Editor, *Publishers' Weekly*:

With reference to the preparation of catalogs, there are two things we wish could be done.

First, persuade every publisher to use the Trade List Annual. If a house has a small list or caters to a special clientele it should not minimize the importance of being represented in that most-used trade tool. It frequently happens that a bookseller has difficulty in taking an order for a book of occasional demand if the price is not readily available.

Second, persuade publishers to insert in alphabetical order the price of each book instead of omitting, in some cases, (Century Co. & Oxford, for example) the price with reference to some series.

It is very annoying to a busy bookseller, sometimes with a crowd waiting, to have to look in two places for a price.

It is all very well to advertise a series if one wants to, but there is no reason to omit the price when and where a book is listed.

BARNES AND NOBLE, INC.

W. R. Barnes, President

Personal Notes

THE CUNEO PRESS OF CHICAGO has been reorganized for general service to book publishers with a general program to make its organization competent to handle any kind of edition, printing and binding. In doing this, it has made Douglas C. McMurtrie, well-known typographic expert, formerly of New York, the director of its department of fine bookmaking, with his service and advice available to all clients. The bindery has been put in charge of M. F. Bush, late of the J. F. Tapley Company of Long Island City, and George E. Leiferman, recently in charge of planning and production at the Kingsport Press, has been added to the bindery personnel.

ALICE M. DEMPSEY, formerly with Gimbel Bros., New York, has accepted a position as buyer of books and stationery, among other things, with Houghton & Dutton of Boston, Mass.

HENRY PASCHKE, formerly with the Simmons-Boardman Publishing Co., as advertising and sales manager of their book division, has joined the staff of the A. L. Burt Co. He will be active in the advertising and sales department and will give particular attention to Burt's Photoplay Titles.

Business Notes

CORTE MADERA, CALIF.—Dorothy Pingree has opened a rental library in The Gay Little Shop.

NEW CASTLE, IND.—The Gift Shop at 207 South Main Street, of which Dorothy Coffin is the manager, has added a rental library.

NEW ORLEANS, LA.—Mrs. E. W. Rodd, 1403 Octavia Street, has opened a Readmore lending library.

NEW YORK CITY.—Joseph Rubin opened a stationery and book shop at 778 East 168th Street on March 1st.

NEW YORK CITY.—On March 1st, St. John Alexander opened the Tudor Book Shop at 301 East 41st Street.

New Publishing Firm

THE formation of Rae D. Henkle Co., Inc., as general book publishers is announced by its president, Rae D. Henkle. The other officers are Charles P. Kimmey, vice-president; Howard H. Nieman, secretary, and Franklin W. Kimmey, treasurer. The offices are in the Bible House, 45 Fourth Ave., New York City. Mr. Henkle, who is known as a newspaper and magazine editor, says of the company's plans:

"We have in preparation for early publication several titles including both fiction and non-fiction and will gradually expand the list. In fiction we are interested primarily in good, clean material with an American background. Conversely we are not interested in the erotic or pornographic.

"Our first issue is a book by Mary Margaret McBride and Alexander Williams entitled "Charm" and scheduled for April 5th. It carries a subtitle, "A book about charm and those who have it for those who want it."

The Weekly Record of New Publications

THIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request, in which case word "apply" is used. When not specified the binding is "cloth."

Imprint date or best available date, preferably copyright date in bracket, is always stated, except when imprint date and copyright date agree and are of the current year, in which case only "c" is used. No ascertainable date is designated thus: [n.d.].

Sizes are indicated as follows: F (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D (12mo: 20 cm.); S (16mo: 17½ cm.); T (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

Adams, Joseph Quincy

A life of William Shakespeare; students' ed. 573p. (bibl. footnotes) front. (por.) D [c.'23] Bost., Houghton \$2

Addison, James Thayer

Our Father's business. 73p. S [c.'27] N. Y., Doran \$1

Daily readings for Lent.

Aiken, Conrad Potter

Modern American poetry. 381p. S [c.'27] N. Y., Modern Lib. flex. fab. 95 c.

Allen, Major-General Henry Tureman

The Rhineland occupation. 347p. il. maps diagrs. O [c.'27] Ind., Bobbs-Merrill \$5

An account of the military occupation of Germany by the commander of the American forces there, who was also our representative on the Rhineland High Commission.

Andrews, Charlton

The lady of gestures. 317p. front. D [c.'27] N. Y., Macualay \$2

The story of an American actress whose glorified press-agentry makes her the idol of Paris.

Atkey, Bertram

The unknown path. 302p. D '27 c.'26, '27 N. Y., Appleton \$2

A story of men, women and great horses, laid in England.

Armitage, Charles H.

Grover Cleveland as Buffalo knew him. 278p. il. D c.'26 [Buffalo, N. Y.], Buffalo Evening News \$2

Aubry, Octave

The empress might-have-been; tr. by H. G. Dwight. 351p. D c. N. Y., Harper \$2.50

A novel based on the romance of Marie Valevska and Napoleon.

Bacheller, Irving Addison

Dawn. 346p. D c. N. Y., Macmillan \$2.50

A romance of the time of Christ, based on the

character of the Greek girl to whom Jesus said, "Go and sin no more."

Bailey, Carolyn Sherwin

Little men and women stories [rev. ed.]. 125p. il. (pt. col.) D [c.'24, '26] Chic., A. Whitman 60 c.

Baker, A. E.

Psychoanalysis explained and criticized. 183p. D '26 N. Y., Macmillan \$1

Bassett, Hattie

Thoughts on training; 2nd rev. ed. 101p. front. D [c.'27] Bost., Christopher Pub. House \$1.50

Béaslai, Piaras

Michael Collins and the making of a new Ireland; 2 v. 473p.; 491p. il. (col. fronts.) O [n.d.] N. Y., Harper \$10, bxd.

A biography of Michael Collins and his work for Irish freedom.

Bellamy, R. L.

The gift of suffering; short readings for the sick. 160p. S '26 N. Y., Macmillan \$1

Bizzell, W. B.

The green rising; an historical survey of agrarianism. 279p. D '26 N. Y., Macmillan \$2

Black, John D.

Introduction to production economics. 991p. (bibls.) maps. diagrs. O [c.'26] N. Y., Holt \$4.50

Blackmore, Rev. Simon Augustus

The angel world. 303p. D '27, c.'26 Cleveland, O., John W. Winterich, 1865 Prospect Ave. \$1.75

A book on the angels from the standpoint of the Catholic religion.

Barrows, H. K.

Water power engineering. 734p. il. O '27 N. Y., McGraw-Hill \$6

Benedict, Bruce W., and Hershey, Albert E.

An investigation of twist drills; pt. 2. 76p. il. O

(Engin. exper. sta. bull. 159) '26 Urbana, Ill., Univ. of Ill. pap. 40 c.

Better business for builders; containing practical hints on securing business, law, financing, estimating, plan reading, office and job management, etc. 219p. il. diagrs. O '26 c. N. Y., Building Age and Nat'l builder, 239 W. 39th St. \$1

Bolenius, Emma Miller

Literature in the junior high school; bk. 2. 703p. il. D [c.'27] Bost., Houghton \$1.48

Bower, B. M., pseud. [Bertha Muzzey Sinclair Cowan, Mrs. Robert Ellsworth Cowan]

Desert brew. 312p. front. D (Popular copyrights) [c.'25] N. Y., Grosset 75 c.

Branch, Zelda

How to decorate textiles. 109p. il. (pt. col.) diags. O c. N. Y., Dodd, Mead \$2.50

Brazil, Angela

Joan's best chum. 314p. il. D '27 c.'26 N. Y., Stokes \$1.75

A story of schoolgirl life by the author of "Captain Peggie."

Bridges, Victor

The girl in black. 272p. D '27 c.'26 Phil., Lippincott \$2

An adventure which starts when a young man drops into a London cinema on an idle afternoon and overhears a conversation about a girl pianist.

Broun, Heywood Campbell, and Leech, Margaret

Anthony Comstock, roundsman of the Lord. 285p. (4p. bibl.) il. O c. N. Y., A. & C. Boni \$3

A biography of a famous American vice-crusader.

Buck, A. E., and others

Municipal finance. 574p. (bibl.) O '26 N. Y., Macmillan \$4

Buck, Charles Neville

The rogue's badge. 280p. D (Popular copyrights) [c.'23, '24] N. Y., Grosset 75 c.

Bulkeley, John, and Cummins, John

A voyage to the South Seas in His Majesty's ship the Wager in the years 1740-1741. [3rd ed.] 243p. front. O (Argonaut ser., 11) c. N. Y., McBride \$3

Butterworth, Julian E.

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The author is an instructor at Brookwood Labor College.

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Autobiography of Benvenuto Cellini; tr. by John Addington Symonds. 485p. S [27] N. Y., Modern Lib. flax. fab. 95 c.

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A history of the last two years of the World War, which follow the British Chancellor of the Exchequer's first two volumes covering the period from 1911 to 1915.

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The philosophy of Spinoza; selected from his chief works; introd. by Joseph Ratuer. 446p. S [c.'27] N. Y., Modern Lib. flex. fab. 95 c.

Steele, Mary Susan

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A novel of the quaint happenings and guests at the Podd cottage, written by a twelve-year-old English girl.

Templin, Olin, and McCracken, Anna

A guide to thinking; a beginner's book in logic. 266p. diagrs. D c. Garden City, N. Y., Doubleday \$1.50

Terhune, Albert Payson

Bumps. 87p. D '27, c. '25-'27 N. Y., Harper bds. \$2, bxd.

A little book of essays on dogs.

Gray Dawn. 369p. il. D '27 c. '25-'27 N. Y., Harper \$2

The story of a giant collie, son of another of the author's collie heroes, Bruce.

Thompson, George Washington

The trial of Jesus. 176p. D [c.'27] Ind., Bobbs-Merrill \$1.50
"A judicial review of the law and facts of the world's most tragic court room trial."

Toy, Mary F. S.

Lady Hammond's heredity. 240p. D c. Hartford, Conn., S. S. Scranton Co. \$2
A novel by the author of "When Summer Goes."

Upward, Allen

The house of sin. 307p. D c. Phil., Lippincott \$2
A murder in a ducal mansion finally reveals a web of intrigue.

Verrill, Alpheus Hyatt

The American Indian, North, South, and Central America. 512p. il. map D c. N. Y., Appleton \$3.50
A complete study of the aboriginal races of both the American continents.

Wager-Smith, Curtis, ed.

Animal pals [new ed.] 162p. il. D [c.'24] Phil., Macrae Smith \$1

Watson, Margaret J. M.

The home preservation of fruit and vegetables. 150p. il. D (Oxford technical pub'ns) '26 N. Y., Oxford \$2

Webb, C. C. J.

Kant's philosophy of religion. 226p. O '26 N. Y., Oxford \$4.25

Wells, Carolyn [Mrs. Hadwin Houghton]

All at sea. 343p. D c. Phil., Lippincott \$2
A man, bathing in the sea at a crowded resort, is murdered and Fleming Stone sets out to find his murderer.

Stephenson, John Wesley

Drapery cutting and making; new and rev. ed. 206p. il. diagrs. F c. '26 N. Y., Clifford & Lawton, 373 Fourth Ave. fab. \$7

Stevens, A. B.

Arithmetic of pharmacy. 171p. il. O '26 N. Y., Van Nostrand \$2

Walli, Mina

Finnish cook book, with English translation of the recipes; 3rd ed., rev. and enl. 390p. D '27 Milwaukee, C. N. Caspar \$2.50

Webb, K. L.

Four minute talks for superintendents. 110p. D [c.'26] Cin., Standard Pub. Co. \$1

Yancey, William P.

The soldier virgin of France; a message of world peace. 82p. front. (por.) O [c.'26] Gainesville, Fla., Author pap. 50 c.

Youngstown Public Library

Reference books and supplementary readings, arranged for use with Human geography. 60p. il. Q [c.'26] Phil., Winston pap. 60 c.

Wetherell, J. E.

Aesop in verse; il. by E. L. Thomson. 205p.
il. D '26 N. Y., Macmillan \$2.50

White, Joseph (Giuseppe Bianco)

Passing the love of women. 306p. D [c. '27]
Ind., Bobbs-Merrill \$2

The story of two brothers told in the form of a diary kept by the elder, to explain to his wife the conflict of loyalties that arose after the brothers married.

White, Nelia Gardner

Jen Culliton. 250p. D '27 c. '24-'27 N. Y.,
Appleton \$2

The story of a farm woman and mother, who also mothers the whole community.

Wood, Thomas D., M. D., and Rowell, Hugh Grant, M.D.

Health supervision and medical inspection

of schools. 637p. (bibl. footnotes) il. (col. front.) diagrs. O c. Phil., Saunders \$7.50

Wren, Percival Christopher

Driftwood spars. 316p. D '27 N. Y., Stokes \$2

A tale of army life in India, one of the author's earlier novels, written in 1912.

Wright-Henderson, Rev. P. A.

Glasgow and Balliol, and other essays. 146p.
D '26 N. Y., Oxford \$2

Younger, Edward Francis

Yazao Valley verse. 71p. il. D '26 c. Chic.,
Contributors' Guild bds. \$1.50

Poems of the south that have appeared in the Line-O-Type column of the *Chicago Tribune*.

Title Index to the "Weekly Record"

Does not include the material listed in smaller type

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- Aesop in Verse. Wetherell, J. E. \$2.50
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- All at sea. Wells, C. \$2
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- American Indian, The. Verrill, A. H. \$3.50
Appleton
- American labor year book, The; 1927. Rand
School of Social Science, Labor Research
Dept. \$1.50
Rand Bk. Store
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Luckenbill, D. D. \$4
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 When grandmama was young. Roedel, M. L.
 \$1 *Christopher Pub. House*
 Worker looks at government, The. Calhoun,
 A. W. \$1.60 *Internat'l Publishers*
 World crisis, The, 1916-1918. Churchill, W. S.
 \$10 *Scribner*
 Yazoo Valley verse. Younger, E. F. \$1.50
Contributors' Guild

Current Rare Book Notes

Frederick M. Hopkins

BLACKWOOD of London will shortly publish a new "Nimrod" book, "My Life and Times," edited, with additions, by E. D. Cuming, and illustrated in color and black-and-white.

THE Fanfrolico Press of London has just issued its second publication, "Earth-Visitors," poems by Kenneth Slessor, with decorations by Norman Lindsay, limited to 425 copies, printed in a charming format by the Chiswick Press.

THERE is a tradition that the original of Captain Marryat's portrait of Peter Simple was a young naval officer, later known as Vice-Admiral George Vernon Jackson, who died in 1876 after a connection with the British Navy lasting over eighty years. The early reminiscences of this veteran are to be published by Blackwood this month under the title, "The Perilous Adventures and Vicissitudes of a Naval Officer, 1801-12," edited by Harold Burrows, C. B. E.

BENJAMIN FRANKLIN drew a cartoon of a snake in pieces representing the thirteen colonies, with the caption, "Join or Die," and the cartoon originally appeared in the *Pennsylvania Gazette* in 1754. For this reason he was formally proclaimed the patron saint of the cartoonists of America last week. A wreath with a copy of Franklin's first cartoon were placed on his statue in Park Row. John Clyde Oswald, president of the International Benjamin Franklin Society, made an address. The placing of the wreath was the first formal ceremony of the cartoonist organization, which will hold its first social function March 18 at the Hotel Astor.

FIRST editions of nineteenth century authors, including the remaining portions of the collections of the late John H. Gundlach of St. Louis, and Major W. Van R. Whitall of Pelham, N. Y., together with the Bret Harte collection, the property of Mrs. Richard Bret Harte of Los Angeles, Calif., will be sold at the

American Art Galleries, March 16 and 17. This sale comprises 689 lots, mostly modern books, but they are in excellent condition and include many rare items, and just such material as seems to be in active demand at this time.

BOOKS from the libraries of Marshall C. Lafferts of this city, Horton D. Wright of Gloversville, N. Y., the late Harleston Deacon of Tuxedo Park, N. Y., and Mrs. Pagenstecher of this city, including a splendid set of Valentine's Manuals of New York City; Riverside Press publications, books designed by Bruce Rogers, a collected set of the first editions of Scott's Waverly Novels, English and French literature in fine bindings, and books on art and archeology, will be sold at the Anderson Galleries on March 14. The sale is not a large one but it contains many items of interest to collectors and lovers of fine books.

LIBRARY sets, fine bindings, and publications of private and special presses, the property of the late Charles L. Bailey, of Harrisburg, Penn., were sold at the American Art Galleries March 1 and 2, in three sessions, 622 lots bringing \$48,162. Fifty-five volumes of first editions of the works of Charles Dickens brought \$1,650; a set of the definitive edition of Mark Twain, in 37 volumes, \$400; a collection of autographs of the Popes from Leo X (1513-1521) to Pius X, who died in 1914, \$1,700; and a complete set of the autographs of the presidents, \$1,100. The sale was well attended and many good prices were realized.

THE famous Burns collection owned by R. B. Adam, of Buffalo, has just been bought by Dr. A. S. W. Rosenbach. In commenting on his purchase Dr. Rosenbach said he regarded it as one of the most important transactions he had ever made, because the Burns collection is the largest in existence, gathered over a period of over fifty years by Mr. Adam and his father. In the collection of original manuscripts

are "Tam o'Shanter," "For A'That and A'That," "Bannockburn," "Once I Lov'd a Bonny Lass," "Lament of Mary, Queen of Scots," "To a Woodlark," and "Sonnet—On Hearing a Thrush." The copy of "Tam o'Shanter" includes the lines on "Lawyers and Priests" which Burns was induced to alter before the poem was published. The manuscripts number between thirty-five and forty. The letters are said to be of the greatest autobiographical importance because several of them contain songs in lieu of correspondence and many are addressed to Mrs. McLehose (Clarinda) and Mrs. Riddall, the intended heroine of "Wilt Thou be my Dearie." One of the most important of these letters is the first one addressed to Mrs. McLehose, whom he had just met and with whom he was soon deeply in love. The collection is said to be insured for nearly \$250,000.

ON March 16, a very important sale of historical and literary autograph letters, documents and manuscripts, the property of various owners and estates, will be sold at the Anderson Galleries. The outstanding lot is the newly discovered letter signed by Button Gwinnett and five other Signers, bearing the date of July 12, 1776, eight days after the Declaration of Independence by the Continental Congress. This letter is characterized as the "most important and valuable American document in private hands today, and the price which it will bring next week will undoubtedly justify the claim. There is, however, other important material in this sale. There are the General McPherson papers, including the letters he received from General Grant in connection with his campaign on the Mississippi and the siege and taking of Vicksburg, and the very important letter from General Grant outlining the plan for the invasion of the South which was later altered to Sherman's famous "March to the Sea." There are, also, original autograph manuscripts and letters of John Burroughs, including an autobiography of 177 pages, and a twelve-page letter devoted to Walt Whitman. There are, too, five letters of Thackeray written to an American friend, William D. Robinson, and now owned by the recipient's family. These

items by no means include all the extraordinary material in this catalog. Altho a single session sale, it will without doubt be one of the most important sales of the season.

THE collection of Henry Goldsmith of this city, consisting mainly of memorabilia of the presidents, was sold at the American Art Galleries February 28, 186 lots bringing \$10,062. A few of the most important lots and prices realized were the following: A.L.S. of General Washington, 4pp., 4to, Headquarters, Harlem Heights, October 13, 1776, regarding the campaign around New York, \$375; another A. L. S. of Washington, 4 pp., 4to, Mount Vernon, November 30, 1785, to James Madison, \$640; John Adams's copy of Knox's "Essays, Moral and Literary," 3 vols., 8vo, original calf, London, 1787, with John Adams's bookplate in Vol. I, and three generations of the Adams family represented in the presentation inscription in these volumes, \$160; A. L. S. of Andrew Jackson, 2pp., folio, January 8, 1813, written while brigadier general in the army, \$260; Andrew Jackson's copy of his "Messages to the United States Congress," 12mo, russia, Cincinnati, 1837, with his signature on the flyleaf, \$170; autograph album containing a card with three lines in Abraham Lincoln's autograph and also signatures of members of his cabinet and leading members of Congress, \$125; Woodrow Wilson's copy of Cicero, used by him when a freshman at Princeton, and containing on the fly leaf his signature in the rare form used at that time, "Thomas W. Wilson, \$500; D. S. of Col. E. E. Elsworth, with other items, \$105; three A. L.'s of Benjamin Franklin, two of which are signed, written in 1746-47, written when a member of the Provincial Assembly, \$575; original manuscript of Rudyard Kipling's article for the Souvenir Booklet of the Quebec Tercentenary of 1910, 1p., oblong 24mo, to Lord Grey, \$725; John Howard Payne's story of his life comprising approximately 75,000 words in his own handwriting, an original autograph letter book containing copies of letters written to members of his family in the years, 1805 to 1819, \$925.

THE new catalog of "Rare Americana" just issued by Goodspeed of Boston is not only one of the most important catalogs ever issued by an American bookseller, but is admirable in every way, bibliographically and typographically. It is an octavo of 307 pages, 2,463 items, with 27 full page plates, mostly facsimiles of rare titlepages and portraits of men famous in American history. The first item, "A Declaration of former Passages Proceeding betwixt the English and the Narrowgansetts, with their Confederates, wherein the Grounds and Iustice of the ensuing Ware are opened and cleared," a small 4to, 7 pp., unbound, Cambridge, 1645, is one of extreme rarity, the third work printed in English America of which any copies survive, and listed at \$25,000. A few of many rare and valuable items are John Eliot's Indian Bible published in Cambridge in 1663, a perfect copy of the rare first edition, \$3,500; Hubbard's "Narrative of the Troubles with the Indians in New-England," small 4to, morocco, Boston, 1677, first edition with the White-Hills map, \$3,000; Symmes's "Historical Memoirs of the Late Fight at Piggwacket with a Sermon occasion'd by the Fall of the Brave Capt. John Lovewell," etc., Boston, 1725, second edition, \$1,250; William Pynchon's "The Meritorious Price of Our Redemption, Iustification," etc., small 4to, original calf, London, 1650, \$2,500; Morton's "New England's Memoriall," small 4to, morocco, Cambridge, 1669, from the Brayton Ives library, \$1,500; and Mourt's "A Relation of Iournall of the beginning and proceedings of the English Plantation settled at Plimoth in New England," small 4to, morocco, London, \$31,500. The catalog is admirably arranged under principal subject headings with an index, adding greatly to its value for reference. This is a volume of great interest to every collector or dealer specializing in rare Americana and should be carefully preserved for reference.

THE German Museum in Munich, containing that extraordinary collection showing the historic development of all branches of technical and natural science, now has its own important library. This was deemed necessary since, in the opinion

of the founders of the museum, the museum itself could only arouse the interest of the visitor, whereas the library could help him in his further studies. After passing thru many financial difficulties, it is now reported that this special library contains over 100,000 of the choicest books on its subjects and some 640 periodicals. There is also a collection of all German and excerpts from the principal Swiss and French patent documents. It is planned to increase the collection to 1,000,000 books and 2,000 periodicals on technical and natural science, and to include a collection of technical drawings such as does not exist anywhere else in the world.

Auction Calendar

Wednesday evening, March 16th, at 8:15. Historical and literary manuscripts and letters, including Button Gwinnett, 1776. (Items 272.) The Anderson Galleries, 489 Park Ave., New York City.

Wednesday and Thursday afternoon, March 16th and 17th, at 2:30. First editions of Nineteenth Century authors, including portions of the collections of the late John H. Gundlach of St. Louis, Major W. Van R. Whitall of Pelham, N. Y., also the Bret Harte collection. (Items 689.) American Art Association, Inc., Madison Ave. and 56th St., New York City.

Wednesday and Thursday afternoon, March 23rd and 24th, and Monday afternoon, March 28th, at 4 o'clock. Collection of the late William Wolters; (No. 244; Part 6, Europe.) J. C. Morgenthau & Co., 51 West 48th St., New York City.

Catalogs Received

Americana, a collection of rare and valuable books relating to South and North America from the time of the discovery up to the year of 1865. (No. 572; Items 472.) Karl W. Hiesermann, Konigstrasse 29, Leipzig, Germany.

Autograph letters, manuscripts and historical documents. (Items 330.) Thomas F. Madigan, 48 West 49th St., New York City.

Books, maps and engravings relating to Ireland. (No. 492; Items 360.) Francis Edwards, 83a High St., Marylebone, London, W. 1, England.

Bücher Ueber Schöne Und Angewandte Kunst. (Items 283.) Verlag Ernst Wasmuth A. G., Berlin, W. 8, Germany.

Choice and rare books, including color plates, first editions, sporting, angling, the fine arts, press books, etc. (Items 194.) Edward L. Dean, 347 Madison Avenue, New York City.

Lincolnia. No. 2; Items 216.) The Boston Bookman, 104 Robinhood Ave., Boston, Mass.

Philosophie und Paedagogik. No. 577; Items 765.) Buchhandlung Gustav Fock, Schlossgasse 7-9, Leipzig, Germany.

Fine, rare and old books, the library of the late Arthur Dana Clough. (No. 11; Items 1262.) Dauber & Pine Bookshops, Inc., 66 Fifth Ave., New York City.

Rare and standard books. (No. 1; Items 610.) The Satyr Book Shop, 1647 Hudson Ave., Hollywood, Calif.

Second-hand books on travel. (No. 803; Items 2547.) Henry Sotheran & Co., 140, Strand, W. C. 2, London, England.

Spring Book Index 1927

Quarterly Announcement of New Publications Listed by Author, Title and Series

Important Trade Titles Repeated from Mid-Winter Index

- A B C of auction bridge. Black, M. N. \$1
McKay
- A B C of biology. Randolph, V. 50 c.
Vanguard Pr.
- A B C chemistry. Tripp, N. R. 50 c.
Vanguard Pr.
- A B C of geology. Hardy, A. 50 c.
Vanguard Pr.
- A B C of philosophy. Randolph, V. 50 c.
Vanguard Pr.
- A B C of physics. Taylor, J. L. B. 50 c.
Vanguard Pr.
- A B C of physiology. Randolph, V. 50 c.
Vanguard Pr.
- A B C of psychology. Randolph, V. 50 c.
Vanguard Pr.
- A B C of social history. 3 v. Thomas, ea.
50 c. Vanguard Pr.
- Aage, Prince of Denmark. Royal adventurer
in the foreign legion. \$2 Doubleday, P.
- Aaron, Charles D. Diseases of the digestive
organs. New ed. il. Lea & F.
- Abbot, Edith R. Great painters. 300 il. \$5
(?) Harcourt
- Abbott, Frank Frost and Johnson, Allan
Chester. Municipal administration in the
Roman Empire. \$4 Princeton Univ.
- Abbott, George. See Dunning, Philip.
- Abbott, Lawrence F. Twelve great modern-
ists. \$3.50 Doubleday, P.
- Abbott, Lucy Thurston. Hat May: an en-
chanted princess. \$1.25 Barse & H.
- Abdullah, Achmed. Ruth's rebellion. \$2
Doran
- Abdullah, Achmed. Trail of the beast. (Copy-
right fiction). 75 c. Burt
- Abercrombie, Lascelles. Romanticism. \$2
Viking
- Abilities of man. Spearman, C. E. Macmillan
- Abnormal psychology, Introduction to. Conk-
lin, E. S. \$4.50 Holt
- About, Edmond. Les jumeaux de l'hotel Cor-
neille. il. Allyn & B.
- Absolute at large. Capek, K. \$2.50
Macmillan
- Accounting. Hatfield, H. R. \$3.50 Appleton
- Accounting, Bank system and. Beach, F. L.
\$6 Ronald
- Accounting procedures for public utilities.
Bailey, W. G. \$7.50 A. W. Shaw
- Accounting, Survey course in. McCarty, W.
\$5 Prentice-Hall
- Ace of cards. Arlen, M. 75 c. Grosset & D.
- Ace of danger. Muir, A. \$2 Bobbs-M.
- Achievement. Edson. 96 c. Sanborn
- Ackerman, Irving C. Wire-haired foxterrier.
\$2.50 G. Howard Watt
- Ackerman, S. B., ed. Industrial life insurance.
New ed. \$3.50 Spectator
- Across Arctic America. Rasmusseen, K. \$5
Putnam
- Across the rainbow bridge. (Moore-Wilson
readers, 3d grade) Heath
- Activities, Extracurricular. McKown, H. C.
Macmillan
- Activities, Stunts and self-testing. Rodgers,
M. Macmillan
- Actor in Dickens. Van Amerongen, J. B.
\$2.50 Appleton
- Acts. Sodergren, C. J. 90 c.
Augustana Book Con.
- Acts of devotion. \$1 Macmillan
- Acts of the Apostles. See Cadbury, Henry J.
- Adair, Ward. Vital messages in modern
books. \$1.75 Association
- Adam in moonshine. Priestley, J. B. \$2.50
Harper
- Adams, Charles Darwin. Demosthenes. (Our
debt to Greece and Rome) \$1.75 Longmans
- Adams, E. C. L. Congaree sketches. \$2 (?)
Univ. of N. C.
- Adams, Elizabeth Starbuck. See Effinger-
Raymond, F.
- Adams, Herbert. Comrade Jill. \$2
Lippincott
- Adams, James Truslow. Provincial society:
1690-1763. (History of American life. v. 3.)
Macmillan
- Adams, Laura Merrihew, and Bonsall, Eliza-
beth Hubbard. Simple Bible course. Pri-
mary, gr. 3; Junior, gr. 3. ea. 25 c.
Am. Sunday Sch. Union
- Adams, St. Clair. See Morris, Joseph.
- Adler, Alfred. Neurotic constitution. New
ed. \$5 Dodd, M.
- Administrative justice and the supremacy of
law. Dickinson, J. Harvard
- Admiral and others, The. Temple, P. \$1.50
Dutton
- Adolescence and high school teaching. Prin-
gle, R. Heath
- Adolescent thoughts. Haskell, J. \$2
Saratford

- Adopted Cinderella. (comedy) Mortimer, L. Denison
50 c.
- Adult education. Hart, J. K. \$2.75 Crowell
- Adult elementary education. Cook, H. F. Scribner
- Adventure boys and the valley of diamonds.
—And the river of emeralds.—And the
lagoon of pearls. Thompson, A. ea. 65 c.
Cupples & L.
- Adventure of prayer. Thurston, M. N. \$1.25
Revell
- Adventures in Arabia. Seabrook, W. B. \$3.50 (?)
Harcourt
- Adventures in constructive finance. Glass,
C. \$3 Doubleday, P.
- Adventures of a Trafalgar lad. Lesterman,
J. \$2 Harcourt
- Adventures of an oaf. Roth, H. \$2.
Macy-Masius
- Adventures of Mr. Joseph P. Cray. Oppen-
heim, E. P. \$1 Little, B.
- Adventures of Paul Bunyan. Bowman, J. C. \$2
Century
- Adventures of the D. C. I. Russell, Maj. C. E. 75 c.
Burt
- Adventuring with twelve year olds. Stott, J. \$2
Greenberg
- Advertising design. Gossop, R. P. \$8
Scribner
- Advertising effects, Measurement of. Hotch-
kiss, G. B. \$4 (?) Harper
- Advertising, Fundamentals of financial. Long,
J. D. \$4 (?) Harper
- Advertising research. White, P. \$6 Appleton
- Advice on the care of babies. Meyer, J. \$1.25
A. & C. Boni
- Advice to a young reviewer. Copleston, E. \$2
Houghton M.
- Aeronautic lib. See Ronald.
- Aeschylus and Sophocles. Sheppard, J. T. \$1.75
Longmans
- Aesop. Fables. (Winston large type classics
for little folk) \$1.50 Winston
- Aesop in verse. Wetherell, J. E. \$2.50
Macmillan
- Aesthetic, Studies in recent. Gilbert, K. \$1.50 (?)
Univ. of N. C.
- Affair in duplex 9B. Johnston, W. \$2
Doran
- Affirmations. Ellis, H. \$2.25 Houghton M.
- Africa. Chamberlain, J. F. 96 c. Macmillan
- Africa, Sport and service in. Haywood, A. H. W. \$6
Lippincott
- Africa? What About North. McLaurin, H. \$3
Scribner
- Africa. See also Anderson, Isabel.
- Africans, South. Millin, S. G. \$3 Liveright
- Afterwards. Lowndes, Mrs. B. 75 c.
Grosset & D.
- Agg and Brindley. Highway administration
and finance. \$4 McGraw-H.
- Aggressive action for civil rights. Wood,
C. 50 c. Vanguard Pr.
- Ahmad, Mabel L. Names and their numbers.
75 c. McKay
- Agricultural coöperation, Legal status of.
Nourse, E. G. \$2.50 Macmillan
- Agricultural project ser., Macmillan. See
Sears, F. C.
- Agricultural vocations, Teaching. Stewart,
R. M. Wiley
- Agriculture, Diminishing returns in. Patton,
F. L. \$1.50 Columbia Univ.
- Agriculture, Making the most of. Macklin,
I. \$1.88 Ginn
- Aide-de-camp of Lee: the papers of Col.
Charles Marshall. Maurice, Maj. Gen.
Sir F. \$4 Little, B.
- Aiken (Conrad). Untermyer. 25 c.
Simon & S.
- Aiken, Conrad, ed. Modern American poetry.
95 c. Modern Lib.
- Aimée Villard, daughter of France. Sil-
vestre, C. \$2 Macmillan
- Air transport, Commercial. Edwards, I. \$2.50
I. Pitman
- Aircraft book, Harper's. Collins, A. F. \$2
(?) Harper
- Airship design. Burgess, C. P. Ronald
- Airships, Pressure. Blakemore, T. L. \$8
Ronald
- Aiton, Arthur R. Antonio de Mendoza: first
viceroy of new Spain. Duke Univ. Pr.
- Akbar and the Jesuits. Payne, C. H., tr. \$5
(?) Harper
- Akers, Susan. Simple library cataloging.
Am. Lib. Assn.
- Akhmatov. Merezhkovsky, D. \$2 Dutton
- Alabaster lamps. Turnbull, M. 75 c. Grosset
- Alarcon. See De Alarcon.
- Alaska. Higginson, E. \$2.50 Macmillan
- Alaskan pathfinder. Faris, J. T. \$1.50
Revell
- Albania. See Edmonds, P.
- Albania, Two vagabonds in. Gordon, J. and
C. J. \$5 Dodd, M.
- Albion, Robert G. Forests and sea power.
(Harvard economic studies.) \$5 Harvard
- Aldington, Richard, tr. Letters of Voltaire
and Frederick the Great. (Broadway lib.
of 18th cent. French lit.) \$3 Brentano's
- Aldis, Dorothy. Everything and anything.
il. \$2 Minton, B.
- Aldrich, Thomas Bailey. Story of a bad boy.
il. (Children's bookshelf) \$1.25 Winston
- Aldrich, Thomas Bailey. Story of a bad boy.
(Winston reinforced lib. classics) il. \$1.50
Winston
- Alexander, R. W. Path of the sun. \$2
Appleton
- Alexander, Ruth. Ghost train. \$2
Small, M.
- Algebra. Emory. Van Nostrand
- Algeria. See Anderson, Isabel; Ossendowski,
Ferdinand.
- Alias Dr. Ely. Thayer, L. \$2. Doubleday, P.
- Alias Uncle Shylock. Fisher, H. W. \$2.50
A. & C. Boni
- Alice and the Teenie Weenies. Donahey, W. \$1
Reilly & L.
- Alice's adventures in Wonderland. Carroll,
L. \$2.50 Appleton
- Alice's adventures in Wonderland, with,
Bruno's revenge. Carroll, L. 60 c. Nelson
- Alington, Cyril. Elementary Christianity. \$1
Longmans
- All about Kitty Cat. 35 c. Cupples & L.

- All aboard put-together book. il. (part col.) \$1 Gabriel
 All at sea. Wells, C. \$2 Lippincott
 Allan and the ice gods. Haggard, H. R. \$2 Doubleday, P.
Allen, Albert Cooper. Little shepherd of Lava Lake. \$2 G. Howard Watt
Allen, F. Sturges. Synonyms and antonyms. New ed. \$4 Harper
Allen, Grant. Story of the plants. New ed. il. (Doran's mod. readers' bookshelf) \$1.50 Doran
Allen, Henry T. Rhineland occupation. il. \$5 Bobbs-M.
Allen, Ida C. Bailey. Vital vegetables. il. \$2 Doubleday, P.
Allen, James T. Stage antiquities. (Our debt to Greece and Rome) \$2 Longmans
Allen, Maryland. Price of victory. \$2 Doubleday, P.
Allen, Nellie B., and Robinson, Edward K. Stories of our earth. 36 c. Ginn
 Allingham's, The. Sinclair, M. \$2.50 Macmillan
Allison, A. R., tr. War diary of Emperor Frederick III: 1870-1871. il. \$5 Stokes
 Allspice. Cobb, B. B. \$1.50 Putnam
Allwood, M. C. Carnations for every garden and greenhouse. (Home gardening ser.) il. \$4.75 Scribner
Almack, John C. School board member. Macmillan
 Almost perfect state. Marquis, D. Doubleday, P.
 Along the Rivas of France and Northern Italy. Home, G. Dutton
 Alpha. Balint, E. \$2 Macy-Masius
 Altar candles. Best, S. M. \$2 Badger
Altmaier, Carl Lewis. Business communication. (Macmillan commercial ser.) Macmillan
Alverdes, Friedrich. Social life in the animal world. (International lib. of psychology, etc.) \$3.50 (?) Harcourt
 Amadas et Ydoine. Reinhard, J. R. Duke Univ. Pr.
 Amazing chance. Wentworth, P. \$2 Lippincott
 Amazing finale. Starr, I. M. \$1.50 Christopher
 America. Van Loon, H. \$5 Liveright
 America comes of age. Siegfried, A. \$3 (?) Harcourt
 America, Emergence of modern: 1865-1878. Nevins, A. Macmillan
 America, France and. Tardieu, A. \$3 Houghton M.
 America, Our. Fay. \$1.25 Putnam
 America, Reforging. Stoddard, L. \$3 (?) Scribner
 America, Understanding. Mitchell, L. \$3 Doran
 American business law. Sullivan, J. J. \$2.50 Appleton
 American civilization, Rise of. 2 v. Beard, C. A. \$12.50 Macmillan
 American constitutional history, 1876-1926, Readings in recent. Johnson, A., ed. \$4 (?) Scribner
 American courts. Callender. \$3 McGraw-H.
 American educational catalog. \$1.50 R. R. Bowker
 American government in 1927. Magruder, F. A. \$1.60 Allyn & B.
 American history. Manion, C. \$1.80 Allyn & B.
 American history, Boys and girls in. Blaisdell, A. F. \$1.20 Little, B.
 American history for junior high schools. Chadsey. Heath
 American history, New approach to. (Student's guide sheets.) Bailey, D. C. \$1.50 Univ. of Chic.
 American history, Source readers in. See Hart, Albert Bushnell.
 American Indian. Verrill, A. H. \$3.50 Appleton
 American Indians and their music. Densmore, F. \$2 Womans Pr.
 American Institute of Graphic Arts. See Fifty books of 1925. Fifty prints of 1925. Printing for Commerce
 American labor and American democracy. Walling, W. E. \$3 Harper
 American labor year book. Vanguard ed. \$1.50 Vanguard Pr.
 American Library directory, 1927. \$8 R. R. Bowker
 American life, History of. Schlesinger, A. M. and others, eds. In 12 v. Macmillan
 v. 2: See Wertenbaker, Thomas Jefferson; v. 3: See Adams, James Truslow; v. 6: See Fish, Carl Russell. v. 8: See Nevins, Allan.
 American literature, Book of. Snyder, F. B. Macmillan
 American Lutheran church. Fern, V. \$3 Century
 American miniatures, 1720-1850. Wehle, H. B. and Bolton, T. \$10 Doubleday, P.
 American mountain songs, Book of. Park, E., ed. \$3.50 Greenberg
 American of the Meiji era. Greene, E. B. \$5 Houghton M.
 American opinion of France. White, E. B. \$4 Knopf
 American orations. 2 v. \$5 Putnam
 American people, Short history of the. v. 2. Cladwell, R. G. \$3.75 Putnam
 American race problem. Reuter, E. B. \$2.75 Crowell
 American railroad song book. Kenney, H. ed. Greenberg
 American saga. Jensen, C. C. \$2.50 Little, B.
 American schoolmistress. (Eliza B. Masters) Shelton, M. B. \$2.50 Putnam
 American secretaries of state and their diplomacy. 10 v. ea. \$3 Bemis, S. F., ed. Knopf
 American-Spanish ser. il. Johnson Pub.
 Titles: Qualia, C. B. ed., El sombrero de tres picos. \$1.32; Berkowitz, H. C., ed. La vida de Lazarillo de Formes, \$1.40.

- American states during and after the Revolution. Nevins, A. \$4.50 Macmillan
- American thought, Main currents in. 2 v. Parrington, V. L. \$8 (?) Harcourt
- American year book for 1926. Hart, A. B., ed. \$7.50 Macmillan
- Americana esoterica. Subs. pr. \$12 Macy-Masius
- Americana ser. See Golder, F. A.
- Americans, First: 1607-1690. Wertenbaker, T. J. Macmillan
- America's roots in the past. Beeby, D. J. \$1 Merrill
- Ames, Joseph Bushnell. Stranger from Cheyenne. \$2 Century
- Amethyst walls. Shaull, S. W. \$1.75 Dorrance
- Amidon, Lucy E. C. See McCarty, Wesley James.
- Aminoff, Léonie. Glory. \$2.50 Dutton
- Among the Danes. Knight, E. W. \$2 Univ. of N. C.
- Among those present. Montross, L. \$2 Doran
- Amos, James. Theodore Roosevelt: hero to his valet. il. \$2 John Day
- Amundsen, Roald and Ellsworth, Lincoln. First crossing of the Polar Sea. il. \$5 Doran
- Amusements, Boy's book of. Collins, A. F. \$2 Appleton
- Anacalypsis, The. 2 v. Higgins, G. \$60; \$75 Macy-Masius
- Analysis of pigments, paints and varnishes. Fox, J. J. \$4.50 Van Nostrand
- Analytic cyclopedia of practical medicine, Sajous's. \$9 F. A. Davis
- Anarchist-communism? What is. Havel, H. 50c. Vanguard Pr.
- Anatomia cophonis. See Corner, George W.
- Anatomical texts of the earlier middle ages. Corner, G. W. Carnegie Inst.
- Anchor's aweigh. Green, F. \$1.75 Appleton
- Ancient cities and modern tribes. Gann, T. \$5 Scribner
- Ancient Egyptian metallurgy. Garland, H. \$5 Lippincott
- Ancient hunger. Granberry, E. \$2 Macaulay
- Ancient Rome at work. Louis, P. \$4 Knopf
- And the garden waited. Lavigne, J. de. \$2 H. Vinal
- Andersen, Hans Christian. Flying trunk. (Nelson's teaching of English ser.) 60c. Nelson
- Andersen, Hans Christian. (True story of my life.) By himself. (Scandiavian classics.) \$2.50 American-Scandinavian Foundation
- Andersen (Hans Christian) and Grimm brothers, Tales from. 60c. Nelson
- Andersen, Leonora. Athletic program; arranged according to seasons. il. \$2 Barnes
- Anderson, Isabel. From Corsair to Riffian. (Tunisia. Algeria. Morocco.) il. \$3 Houghton M.
- Anderson, Neal L. God's world and word. \$1.25 Revell
- Anderson, Sherwood. A new testament. \$2 Liveright
- Anderson (Sherwood) and other famous Creoles. Spratling, W. \$2; \$5 Pelican Bkshop
- Anderson, William J. Architecture of the Renaissance in Italy. Rev., enlarged ed. il. \$6 (?) Scribner
- Anderson, William J., and Spiers, R. Phené. Architecture of Greece and Rome. 2 v. New ed. v. 1: Greece. Rewritten, enlarged by W. B. Dinsmoor. il. \$6 (?) v. 2: Rome. Rewritten, enlarged by Thomas Ashby. il. \$6.50 (?) Scribner
- Andrews, Charlton. Lady of gestures. \$2 Macaulay
- Andy Brandt's ark. Bryner, E. \$2.50 Dutton
- Anet, Claude. Ariane. \$2.50 Knopf
- Angel Esquire. Wallace, E. \$2 Small, M.
- Angell, Norman. Public mind—its disorders, its exploitations. \$3 Dutton
- Anglo-Saxon poetry. (Everyman's lib.) 80c.; \$1.60 Dutton
- Anglo-Saxon reader. Turk, M. H. \$2.50 (?) Scribner
- Anglo-Saxon times. See Quennell, Marjorie.
- Angola, an Eastern tale. Morlière, J.-R. de la. \$7.50 McBride
- Animal pals. Wager-Smith, C., ed. \$1 Macrae S.
- Animal world, Social life in the. Alverdes, F. \$3.50 (?) Harcourt
- Animals, Drawing and construction of. Linton, W. E. \$3.50 Scribner
- Animals of the Pacific coast, Seashore. Johnson, M. E. \$7.50 Macmillan
- Animals, Poetry's plea for. Clarke, F. E. \$3 Lothrop, L. & S.
- Animals, Synopsis of the general morphology of. Conklin, E. G. Princeton Univ.
- Ann at Starr House. Heath, J. F. \$1.50 Lothrop, L. & S.
- Ann decides. Keable, R. \$2 Putnam
- Annesley, Charles. Standard opera glass. \$3 Brentano's
- Anonyma and pseudonyma. 4 v. Stonehill, C. A. jr. \$25 R. R. Bowker
- Ant people. Ewers, H. H. \$3 Dodd, M.
- Anthony, Katharine, ed. Memoirs of Empress Catherine II. il. \$5 Knopf
- Anthracite railroads. Bogen, J. I. \$4.25 Ronald
- Antiques, Practical book of American. Eberlein, H. D. \$9.50 Lippincott
- Antin, Benjamin. Gentleman from the 22d. \$2.50 Liveright
- Antonyms, Synonyms and. Allen, F. S. \$4 Harper
- Apartments, Co-operative. See Claar, Elmer A.
- Apes, Mentality of. Kohler, W. \$3 (?) Harcourt
- Appel, Joseph H. World cruise log. il. \$3.50 Harper
- Appleton, R. B. Euripides the idealist. Dutton
- Appleton insurance ser. Huebner, S. S., ed. ea. \$2.50 Appleton
- Titles: Huebner, S. S. Economics of

- Life insurance—Huebner, S. S. Life insurance in relation to saving, credit and investment—Madden, J. L. Life insurance in relation to wills, trusts and estates—Loman, H. J. Life insurance in relation to taxation—Huntinger, E. P. Law of life insurance salesmanship—Woods, E. A. Sociology of life insurance.
- Appleton short plays ser. See Wood, Peggy.
- Applied psychology. Poffenberger, A. T. \$4 Appleton
- Appraisals of Canadian literature. Stevenson, L. \$2.50 Macmillan
- Approach to Chaucer. Underdown, E. 60 c. Nelson
- Approach to Shakespeare. Lang, Mrs. A. 60 c. Nelson
- Approach to Spenser. Underdown, E. 60 c. Nelson
- Approach to Tennyson. Lang, Mrs. A. 60 c. Nelson
- Apuleius and his influence. Haight, E. H. \$1.75 Longmans
- Arabia, Adventures in. Seabrook, W. B. \$3.50 (?) Harcourt
- Arabia, In unknown. Cheesman, R. \$10 Macmillan
- Arabian, Michael. Joykin. \$2 Liveright
- Arbitration, Commercial. See Bloomfield, Daniel
- Archbold, W. A. J., ed. Nineteen modern essays. \$1.75 Longmans
- Archer, William. Old drama and the new. New ed. \$3 Dodd, M.
- Archer, William. Play-making. New ed. \$3 Dodd, M.
- Architects. See Vasari.
- Architectural composition. Greeley, W. R. Van Nostrand
- Architectural perspective composition. Brahdy, J. Van Nostrand
- Architecture and decoration, Spanish influence on American. Sexton, R. W. \$10 Brentano's
- Architecture, Georgian details of domestic. Verbury, F. R. \$10 Houghton M.
- Architecture in Italy. 2 v. Cummings, C. A. \$12.50 Houghton M.
- Architecture of Greece and Rome. 2 v. Anderson and Spiers. v. 1, \$6 (?); v. 2, \$6.50 (?) Scribner
- Architecture of the British Isles, Outline history of. Dickinson, P. L. \$5 Houghton M.
- Architecture of the Renaissance in France. 2 v. Ward, W. H. ea. \$8 (?) Scribner
- Architecture of the Renaissance in Italy. Anderson, W. J. \$6 (?) Scribner
- Architecture of the vice-regal period, Mexican. Kilham, W. H. \$5 Longmans
- Architecture, Orders of. Spiers, R. P. \$5 Scribner
- Architecture, Substance of. Butler, A. S. G. \$4 Dial
- Architecture, Theory and elements of 4 v. Atkinson, R. ea. \$10 McBride
- Arctic America, Across. Rasmussen, K. \$5 Putnam
- Ardent flame. Winwar, F. \$2 Century
- Ardor-vitae. McCormack-Goodhart, L. \$2 Dorrance
- Arendt, M. Storage batteries. Van Nostrand
- Arent, Leonora. Poems \$1 Christopher
- Arent, Leonora. White light. \$2 Christopher
- Areopagitica and other prose works. Milton, J. 80 c.; \$1.60 Dutton
- Argonaut ser. Smith, A. D. H., ed. McBride
- Titles: Narrative of Samuel Hancock. \$2.50; \$20.—Bulkeley, J. Voyage to the South Seas in the years 1740-1741. il. \$2.50
- Diaz, B. Conquest of Mexico. 2 v.
- Argument, How to win an. Borden, R. C. \$2 Harper
- Ariane. Anet, C. \$2.50 Knopf
- Aristocract, The. Mills, M. \$2 Bobbs-M.
- Aristotle. Art of rhetoric. Nicomachean ethics. (Loeb classical lib.) ea. \$2.50; \$3.50 Putnam
- Arithmetic chart. Swan, K. 75 c. Bouillon-Sanders & Ch.
- Arithmetic in the intermediate grades, Teaching. Morton, R. L. Silver, B.
- Arithmetic, Manual for modern practical. Hayes. Heath
- Arithmetic, Self-proving business. Goff, T. T. Macmillan
- Arithmetic work-books. Knight, F. B. 36 c. Scott, F.
- Arithmetic. See also Fowlkes, John Guy; McMurry, Frank M.
- Arithmetics, bk. 2, grades 5, 6; bk. 3, grades 7, 8. Milne, W. J. 80; 88 c. Am. Bk.
- Arizona gold. Chambers, E. W. 75 c. Chelsea House
- Arlen, Michael. Ace of cards. 75 c. Grosset & D.
- Arlen, Michael. Young men in love. \$2.50 Doran
- Armstrong, Anthony. Trail of fear. \$2 Macrae S.
- Armstrong, Robert Cornell. Buddhism and Buddhists in Japan. (World's living religions ser.) \$1.50 (?) Macmillan
- Arno, Peter. Whoops dearie. il. \$1.50 Simon & S.
- Arno, Valley of. Hutton, E. \$5 Houghton M.
- Around the Lord's table. Goodchild, F. M. \$1.50 Revell
- Arrow, The. Morley, C. \$2 Doubleday, P.
- Arrows. See Duff, James.
- Arrowsmith. Lewis, S. 75 c. Grosset & D.
- Ars poetica, Satires, epistles and. Horace. Putnam
- \$2.50; \$3.50
- Art cities of northern Italy. Vignal, P. \$10 Brentano's
- Art epochs and their leaders. Hagen, O. \$3 Scribner
- (?)
- Art is, What. Lodge, O. W. F. 75 c. Doran
- Art of decorative painting. Bayer, W. \$8 Scribner
- Art of literary interpretation. Woolbert, C. H. \$3 (Distrib. by Dodd, M.) Crofts
- Art of pantomime. Aubert, C. \$3.50 (?) Holt
- Art of rhetoric. Aristotle. \$2.50; \$3.50 Putnam

- Art, Outline history of. 3 v. Pijoan, J. ea. \$12.50 (?) ; set, \$36.50 (?) Harper
 Art, Short history of. Blum A. S. \$7.50 Scribner
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Twelve Men. Dreiser. 1st ed.
Epitaphs. Anything.

ALTMAN BK. SERVICE, 45 W. 45TH ST., N. Y.
Handbook of Antiseptics. H. D. Dakon & E. K. Dunham. Macmillan. 1918.
Homeward Songs by the Way. A. E. (Geo. W. Russell). 1894. 1st ed. Also Mosher reprint of same book. 1895.

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Gamble. God Idea Among Ancients.
Life of Dante. Boccaccio. 1904.
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Fulton. Index Cannonum. 1892, N. Y.
Atta Troll. H. Heine. Sedgwick & Jackson.
Thompson. Book on Tapestry.
Culpiert Foy. Best ed.
Books on Turkish Rugs.

The Book Hunter

The demand for first editions in the Books Wanted columns of the *Publishers' Weekly* for February was greater than it has been for some months. This was due in part to the requests for titles not before sought and in part to the growth in popularity of those who have been represented on this list before. For instance there are among the newcomers Ford Madox Ford (the erstwhile Ford Madox Hueffer, who claims 5th place), Lizette Reese, Baring-Gould, Gorky and Gertrude Stein, while, as an example of growing popularity, there are 9 requests for any first edition by Stephen Crane where as last month there were but as many for separate titles by him.

James Branch Cabell still leads with 9 demands for any first edition and 22 for separate titles. Crane follows and then O'Neill, a great jump for both of these. Poe, who has of late been second, is fourth and the order of the others on the list is about the same as it has been in the past. The interest shown last month in illustrators while not as great continues, Pape leading and Clarke and Beardsley following. It is interesting to note that while all of these work at times in color their most important work is in black and white.

	All Firsts Wanted	Separate Titles
James Branch Cabell	9	22
Stephen Crane	9	2
Eugene O'Neill	6	1
Edgar Allan Poe	5	10
Ford Madox Ford (Hueffer)	4	2
Lafcadio Hearn	4	5
Christopher Morley	3	8
Donn Byrne	3	2

Floyd Dell	3	1
Joseph Conrad	2	3
Herman Melville	1	10
Theodore Dreiser	1	9
H. L. Mencken	1	7
Rudyard Kipling	1	5
Sherwood Anderson	1	4
James Fenimore Cooper	1	3
Thomas Hardy	1	3
Amy Lowell	1	3
Lizette Woodworth Reese ..	1	3
Carl Sandburg	1	3
Bret Harte	1	2
Ben Hecht	1	2
Edgar Saltus	1	2
Mark Twain	—	13
Joseph Hergesheimer	—	6
Henry James	—	6
James Huneker	—	5
Edna St. Vincent Millay ...	—	5
Sabine Baring-Gould	—	4
James Barrie	—	4
Ambrose Bierce	—	4
Lewis Carroll	—	4
Willa Cather	—	4
John Dos Passos	—	4
Maxim Gorky	—	4
George Moore	—	4
Gertrude Stein	—	4
H. G. Wells	—	4
Walt Whitman	—	4

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Theater Magazine. 1917-1918.
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Molly Maguires. Pinkerton.

Weekly Book Exchange

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Fuller, H. B. Chevalier Pensiéri Vani.

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Bernhardi. War of Today.
Treitschke. Confessions of Frederick the Great.
Kant. Principles of Politics.
Von Clausewitz. On War.

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Brown. History of the First American Locomotive.
Buck. History of the Indian Walk.
Bump. Down the Susquehanna.
Canals and Railroads. Old book and pamphlets on.
Colonial Records of Penna. Set or odd vols.
County Atlases of Penna. Any.
County Histories of Penna. Any.
Craig. Ye Olden Time. 2 vols.
Doddridge. Notes on the Settlements and Indian Wars of Western Penna. and Virginia.

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Transactions of Academy of Science of St. Louis. Vol. 22, no. 4, to end of vol. 1913.
Philosophical Review. Lamcaster. Nos. 175, 182, 194, 198, 203, out of years 1921 to 1925.
Thorton. American Glossary. 2 vols. 1912.
Journal of Pharmacology and Exper. Theap. Vols. 10, 11, 12.
Index Medicus. Sets and odd vols.
Faust, A. B. Charles Sealsfield. Baltimore, 1892.
Uhlendorf. Ch. Sealsfield. Repr. fr. Dtsch.-Amerik. Geschichtsblätter. 1920-21.
Wharton. Digest of Interna. Law of Unit. Stat. 3 vols. 86.
Willoughby. Foreign Rights and Inter. in China. Baltimore.
Moore. Digest of Arbitrations to Which the Unit. Stat. Have Been Party. 6 vols. 1898.

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 Rashdall. Conscience or Christ.
 Adelaide Crapsey. Verse. Rochester, N. Y., 1915.
 Petrie. Pyramids and Temples of Gizeh. 1883.
 Century War Book.
 H. T. Bailey. Great Painter's Gospel.
 Cotterell. Medieval Italy. Stokes.
 Bent. Life Histories North American Diving Birds. Several copies.
 U. S. National Museum Report. 1883.
 U. S. Entomological Com. Reports. Any.
 Eaton. Ferns of North America.
 Forebush. Birds of Massachusetts. Vol. 1.
 Binney. Terrestrial Air-Breathing Mollusks.
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 Wolle. Desmids, Diatoms, Algae.
 Williamson. Ferns of Kentucky.
 Morgan. American Beaver.
 Green. Parrots in Captivity.
 Drury illus. of Exotic Entomology.
 God Forsaken.
 Four Irish Plays. J. G. Ervine. Macmillan.
 The Ship. Macmillan.
 The Prince d'aurec. Tr. Barret H. Clark in Three Modern Plays from the French by Lovedan. Holt.
 Hobson's Choice. Harold Brighthouse.
 Le Voleur. Bernstein. tr. The Thief. Allen Houghton. League Series.
 Studies in Shakespeare. L. Churton Collins. E. P. Dutton & Co., 1904.
 Studies of Shakespeare's Women. A. M. McKenzie. Macmillan, 1908.
 The Canterbury Pilgrims and Their Ways. Francis Watt. Dodd, Mead & Co.
 Inn, Ales, and Drinking Customs of Old England. Frederick W. Hackford. Sturgis & Walter.
 The Folk Lore of Shakespeare. T. F. Thiselton Dyer. Harper.
 The Complete Works of John Keats. H. B. Forman. Reeves & Turner. 1895.
 Modern Drama in Europe. Storm Jameson. Harcourt, Brace. 1920.
 The Caxtons. Bulwer Lytton. Little, Brown.
 Gilbert White. History of Selborne. E. H. New's illus.
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 Lovett, R. The Printed English Bible.
 Garstang. The Land of the Hittites.
 Fry, J. The Pastor's Guide, or Rule and Notes in Pastoral Theol.
 Bible. 1808. Charles Thompson. Phila.
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 Four Gospels. 1894. Sinaitic Syriac. Mrs. Agnes Smith Lewis. Cambridge.
 Set. of J. W. Riley. Harper's Memorial ed.
 Works of J. W. Riley. Complete. Pub. Bobbs-Merrill.
 Schaff. Theol. Propaedeutics.
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 Curtis. History of Creeds and Confessions of Faith in Christendom and Beyond.
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 Writings on American History. 1902. Richardson & Morse. Princeton, 1904.
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 Jour. Mil. Serv. Inst. Jan., March, 1890.
 Pearson's Mag. Jan., 1903, and earlier.
 Tau. The Key to Heaven. Vol. 2.
 Athenaeum. London, July, 1910.
 Cavalier. Norfolk, Va. Any nos.
 Lotus. Kansas City. Vol. 2, no. 1.
 Cornhill Booklet. Vol. 3, nos. 2, 4.
 Gypsy and Folk Lore Gazette.
 Pellico, Francesca. Brigham's trans.

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 Hurd. Atlas New Hampshire. 1892.
 America Heraldica.
 Huneker. Egoists. 1909.
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 of P.
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 Madison Debates. 3 vols. 1840.

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 Robinson, Harriet Jane (Hanson) "Mrs. W. S. Robinson." Massachusetts in the Woman Suffrage Movement. A general, political, legal and legislative history from 1774 to 1881. 2nd ed. 1883. Roberts Bros., Boston.
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 Gray. Manual of Botany. 1848.
 Hackel. The True Grasses. Trans. Scribner and Southworth.
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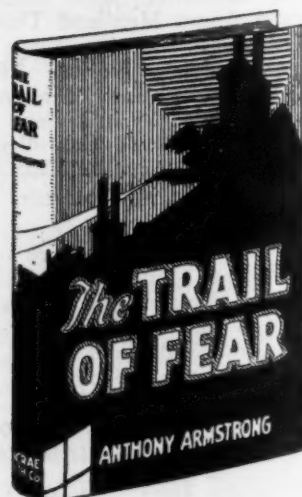
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